Financial statements for the year ended 31 December 2018 and Independent Auditor's Report



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# **Independent Auditor's Report**

To the Management of Citibank, N.A. Bangkok Branch

### Opinion

I have audited the financial statements of Citibank, N.A. Bangkok Branch (the "Branch"), which comprise the statement of financial position as at 31 December 2018, the related statements of profit or loss and other comprehensive income, changes in accounts with head office and other branches of the same juristic person and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information. The Branch is a part of Citibank, N.A. and is not a separately incorporated legal entity. The accompanying financial statements have been prepared from the records of the Branch and reflect only transactions recorded locally.

In my opinion, the accompanying financial statements present fairly, in all material respects, the assets used in, and liabilities arising out of, the Branch's operations in Thailand as at 31 December 2018 and its financial performance and cash flows in Thailand for the year then ended in accordance with the Thai Financial Reporting Standard (TFRSs).

#### Basis for Opinion

I conducted my audit in accordance with Thai Standards on Auditing (TSAs). My responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of my report. I am independent of the Branch in accordance with the Code of Ethics for Professional Accountants issued by the Federation of Accounting Professions that is relevant to my audit of the financial statements, and I have fulfilled my other ethical responsibilities in accordance with these requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with TFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Branch's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Branch or to cease operations or has no realistic alternative but to do so.



### Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with TSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with TSAs, I exercise professional judgment and maintain professional skepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Branch's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Branch's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Branch to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

(Chanchai Sakulkoedsin) Certified Public Accountant

Registration No. 6827

Charchan S.

KPMG Phoomchai Audit Ltd. Bangkok 26 April 2019

# Statement of financial position

|  |            | 31 Dece     | ember       |
|--|------------|-------------|-------------|
| Assets   | Note       | 2018        | 2017        |
|  |            | (in thousar | nd Baht)    |
| Cash   |            | 268,055     | 1,781,982   |
| Interbank and money market items, net                          | 7, 24      | 33,545,703  | 35,740,031  |
| Derivative assets  | 8, 24      | 15,089,697  | 15,366,912  |
| Investments, net   | 9          | 58,914,611  | 60,808,232  |
| Loans to customers and accrued interest receivables, net       | 10, 11, 24 |             |             |
| Loans to customers   |            | 94,129,227  | 92,210,011  |
| Accrued interest receivables                                   |            | 62,596      | 68,274      |
| Total loans to customers and accrued interest receivables      | -          | 94,191,823  | 92,278,285  |
| Less deferred revenue  |            | (28,795)    | (24,421)    |
| Less allowance for doubtful accounts                           | 10.4, 12   | (3,132,174) | (3,143,382) |
| Less revaluation allowance for debt restructuring              | 10.4, 13   | (682,054)   | (652,868)   |
| Total loans to customers and accrued interest receivables, net | _          | 90,348,800  | 88,457,614  |
| Leasehold building improvements and equipment, net             | 14         | 304,317     | 379,065     |
| Intangible assets, net   | 15         | 466,845     | 44,394      |
| Deferred tax assets, net                                       | 16         | 341,520     | 306,124     |
| Other assets, net  | 17, 24     | 5,982,612   | 3,078,696   |
|  | •          |             |             |
| Total assets   | _          | 205,262,160 | 205,963,050 |

# Statement of financial position

| Liabilities and accounts with head office and         | 31 December |             |             |  |
|---|-------------|-------------|-------------|--|
| other branches of the same juristic person            | Note        | 2018        | 2017        |  |
|   |             | (in thousar | nd Baht)    |  |
| Liabilities   |             |             |             |  |
| Deposits  | 19, 24      | 139,360,814 | 135,005,392 |  |
| Interbank and money market items                      | 20, 24      | 11,895,645  | 12,825,245  |  |
| Liabilities payable on demand                         |             | 3,947,265   | 4,854,591   |  |
| Derivative liabilities                                | 8, 24       | 13,830,668  | 16,209,958  |  |
| Employee benefit obligations                          | 21          | 440,407     | 444,250     |  |
| Accrued expenses                                      | 24          | 2,713,922   | 2,444,181   |  |
| Other liabilities                                     | 22, 24      | 6,133,412   | 5,396,356   |  |
| Total liabilities                                     |             | 178,322,133 | 177,179,973 |  |
|   |             |             |             |  |
| Accounts with head office and other branches          |             |             |             |  |
| of the same juristic person                           |             |             |             |  |
| Funds brought into maintain assets under the Act      | 6           | 21,743,094  | 21,743,094  |  |
| Balance of inter-office accounts with head office and |             |             |             |  |
| other branches of the same juristic person, net       | 6, 24       | 416,947     | 2,190,839   |  |
| Other components of accounts with head office and     |             |             |             |  |
| other branches of the same juristic person            | 9           | (68,753)    | 19,288      |  |
| Retained earnings                                     |             | 4,848,739   | 4,829,856   |  |
| Total accounts with head office and other branches    |             |             |             |  |
| of the same juristic person                           |             | 26,940,027  | 28,783,077  |  |
|   |             |             |             |  |
| Total liabilities and accounts with head office and   |             |             |             |  |
| other branches of the same juristic person            |             | 205,262,160 | 205,963,050 |  |

# Statement of profit or loss and other comprehensive income

|  |        | Year ended 31 | December   |
|--|--------|---------------|------------|
|  | Note   | 2018          | 2017       |
|  |        | (in thousan   | d Baht)    |
| Interest income  | 24, 26 | 10,422,394    | 9,501,528  |
| Interest expense   | 24, 27 | 1,177,206     | 1,053,428  |
| Net interest income  | ,      | 9,245,188     | 8,448,100  |
| Fees and service income  | 24     | 5,571,545     | 5,265,588  |
| Fees and service expenses  | 24     | 2,113,845     | 1,730,803  |
| Net fees and service income  | 28     | 3,457,700     | 3,534,785  |
| Net gains on trading and foreign exchange transactions             | 29     | 2,750,675     | 2,614,158  |
| Net gain from investments  | 30     | 54,896        | 159,771    |
| Other operating income   |        | 1,000,624     | 811,045    |
| Total operating income   |        | 16,509,083    | 15,567,859 |
| Other operating expenses   |        |               |            |
| Employee expenses  | 24, 32 | 2,482,492     | 2,395,543  |
| Premises and equipment expenses                                    | 24     | 1,217,027     | 1,223,963  |
| Taxes and duties   |        | 527,663       | 478,380    |
| Intragroup charges   | 24     | 851,660       | 913,587    |
| Others   | 33     | 3,094,824     | 2,756,395  |
| Total other operating expenses                                     |        | 8,173,666     | 7,767,868  |
| Bad debts, allowance for doubtful accounts and impairment loss     | 31     | 2,608,850     | 2,108,307  |
| Profit from operations before income tax                           |        | 5,726,567     | 5,691,684  |
| Income tax   | 34     | 1,203,229     | 1,194,506  |
| Profit for the year  |        | 4,523,338     | 4,497,178  |
| Other comprehensive income   |        |               |            |
| Items that will not be reclassified subsequently to profit or loss |        |               |            |
| Gain on remeasurements of defined benefit plan                     | 21     | 24,096        | 2,490      |
| Income tax on other comprehensive income                           | 34     | (4,819)       | (498)      |
|  |        | 19,277        | 1,992      |
| Items that will be reclassified subsequently to profit or loss     |        |               |            |
| Net change in fair value of available-for-sale investments         | 9      | (110,051)     | 261,103    |
| Income tax on other comprehensive income                           | 34     | 22,010        | (52,221)   |
|  |        | (88,041)      | 208,882    |
| Other comprehensive income for the year, net of income tax         |        | (68,764)      | 210,874    |
| Total comprehensive income for the year                            |        | 4,454,574     | 4,708,052  |
|  |        |               |            |

The accompanying notes are an integral part of these financial statements.

Citibank, N.A. Bangkok Branch Statement of changes in accounts with head office and other branches of the same juristic person

| Funds brought into maintenance of assets under Note the Act  | 21,743,094 | Transactions with head office and other branches, recorded directly in head office<br>and other branches of the same juristic person |  | Movement in balance of inter-office accounts with head office and other branches |           | 24          | 24        | ,           | •         | 6       | 21    |         | 1         | 21 743 094 |
|--|------------|--|--|--|-----------|-------------|-----------|-------------|-----------|---------|-------|---------|-----------|------------|
| Balance of inter-office accounts with head office and other branches of the same juristic person, net  | 1,036,783  |  |  |  | 1,154,056 | •           | 1         | 1,154,056   | 1         | ,       | •     | 1       | I         | 2,190,839  |
| Other components of accounts with head office and other branches of the same juristic person Fair value changes in Available-for-sale investments (in thousand Baht) | (189,594)  |  |  |  | 1         | 1           | 1         | 1           | ı         | 208 882 |       | 208,882 | 208,882   | 19,288     |
| Retained   | 4,126,694  |  |  |  | •         | (3,416,407) | (379,601) | (3,796,008) | 4,497,178 | 1       | 1.992 | 1,992   | 4,499,170 | 4,829,856  |
| Total  | 26,716,977 |  |  |  | 1,154,056 | (3,416,407) | (379,601) | (2,641,952) | 4,497,178 | 208.882 | 1.992 | 210,874 | 4,708,052 | 28,783,077 |

The accompanying notes are an integral part of these financial statements.

Citibank, N.A. Bangkok Branch Statement of changes in accounts with head office and other branches of the same juristic person

|   |  | Total                               |                    | 7 / (82) (7 /   | (1,773,892)   | (4,071,359)<br>(452,373) | (6,297,624)   | 4,523,338 | (88,041)  | 19,277 | (68,764) | 4,454,574 | 26,940,027 |
|---|--|-------------------------------------|--------------------|---|---|--------------------------|---|-----------|---|--------|----------|-----------|------------|
|   |  | Retained<br>earnings                |                    | 4,629,630   | 1   | (4,071,359)<br>(452,373) | (4,523,732)   | 4,523,338 | ı   | 19,277 | 19,277   | 4,542,615 | 4,848,739  |
| Other components of accounts with head office and | other branches of the same juristic person Fair value changes in | Available-for-sale investments      | (in thousand Baht) | 19,288  | ı   |                          | ı   | ı         | (88,041)  |        | (88,041) | (88,041)  | (68,753)   |
| Balance of  | inter-office accounts with head office and other branches        | of the same<br>juristic person, net | 0000               | 2,130,839   | (1,773,892)   | 1 1                      | (1,773,892)   | ı         | ı   | •      | •        | \$        | 416,947    |
|   | Funds brought into maintenance                                   | of assets under<br>the Act          |                    | <b>21</b> ,/43,094  | 1   | 1 1                      | ı   | ı         | ı   | •      | •        | 1         | 21,743,094 |
|   |  | Note                                |                    |   | ;   | 24                       |   |           | 6   | 21     |          |           |            |
|   |  |                                     |                    | Balance I January 2018  Transactions with head office and other branches, recorded directly in head office and other branches of the same juristic person  Contributions by and distributions to head office and other branches of the same juristic person of the Branch | Movement in balance of inter-office accounts with head office and other branches of the same juristic person, net |                          | Total contributions by and distributions to head office and other branches of<br>the same juristic person of the Branch |           | Net change in fair value of available-for-sale investments, net of income tax |        |          |           |            |

### Statement of cash flows

|   | Year ended 31 December |             |  |
|---|------------------------|-------------|--|
|   | 2018                   | 2017        |  |
|   | (in thousand           | l Baht)     |  |
| Cash flows from operating activities                                      |                        |             |  |
| Profit from operations before income tax                                  | 5,726,567              | 5,691,684   |  |
| Adjustments to reconcile profit from operations before income tax         |                        |             |  |
| to net cash provided by (used in) operating activities                    |                        |             |  |
| Depreciation and amortisation   | 224,242                | 113,450     |  |
| Bad debts, doubtful accounts and impairment loss                          | 2,608,850              | 2,108,307   |  |
| Net gain from investments   | (54,896)               | (159,771)   |  |
| Net gain on disposal and written-off leasehold building improvements      |                        |             |  |
| and equipments  | (496)                  | (861)       |  |
| Unrealised loss (gain) on forward and derivatives contracts, net          | (2,102,075)            | 835,650     |  |
| Provision for employee benefits   | 43,230                 | 42,239      |  |
| Employee benefit obligation paid  | (22,977)               | (5,424)     |  |
| Net interest income   | (9,245,188)            | (8,448,100) |  |
| Interest received   | 10,478,833             | 9,541,800   |  |
| Interest paid   | (1,169,383)            | (1,042,808) |  |
| Income tax paid   | (1,084,360)            | (1,166,298) |  |
| Profit from operations before changes in operating assets and liabilities | 5,402,347              | 7,509,868   |  |
| Decrease (increase) in operating assets                                   |                        |             |  |
| Interbank and money market items  | 1,990,604              | 2,089,699   |  |
| Investments in securities held for trading                                | (2,643,409)            | 998,937     |  |
| Loans to customers  | (4,306,364)            | (5,722,108) |  |
| Other assets  | (3,487,146)            | (460,786)   |  |
| Increase (decrease) in operating liabilities                              |                        |             |  |
| Deposits  | 4,355,422              | (180,527)   |  |
| Interbank and money market items  | (929,600)              | (3,792,286) |  |
| Liabilities payable on demand   | (907,326)              | 188,127     |  |
| Other liabilities   | 861,900                | 448,302     |  |
| Net cash provided by operating activities                                 | 336,428                | 1,079,226   |  |

### Statement of cash flows

|  | Year ended 31 December |             |  |
|--|------------------------|-------------|--|
|  | 2018                   | 2017        |  |
|  | (in thousand           | l Baht)     |  |
| Cash flows from investing activities                                     |                        |             |  |
| Net proceeds from purchase and sale of available-for-sale investments    | 4,481,875              | 3,051,802   |  |
| Purchases of equipment   | (42,116)               | (45,688)    |  |
| Proceeds from sales of equipment   | 7,510                  | 593         |  |
| Net cash provided by investing activities                                | 4,447,269              | 3,006,707   |  |
| Cash flows from financing activities                                     |                        |             |  |
| Profit remitted to head office   | (4,071,359)            | (3,416,407) |  |
| Income tax paid on profit remitted to head office                        | (452,373)              | (379,601)   |  |
| Increase (decrease) in balance of inter-office accounts with head office |                        |             |  |
| and other branches of the same juristic person, net                      | (1,773,892)            | 1,154,056   |  |
| Net cash used in financing activities                                    | (6,297,624)            | (2,641,952) |  |
| Net increase (decrease) in cash  | (1,513,927)            | 1,443,981   |  |
| Cash at 1 January  | 1,781,982              | 338,001     |  |
| Cash at 31 December  | <u>268,055</u>         | 1,781,982   |  |
| Supplementary disclosures of cash flows information                      |                        |             |  |
| Non-cash transactions  |                        |             |  |
| Net change in fair value of available-for-sales investment               | (110,051)              | 261,103     |  |

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These notes form an integral part of the financial statements.

The financial statements issued for Thai statutory and regulatory reporting purposes are prepared in the Thai language. These English language financial statements have been prepared from the Thai language statutory financial statements, and were approved and authorised for issue by the management of Citibank, N.A. Bangkok Branch (the "Branch") on 26 April 2019.

#### 1 General information

The Branch was granted a license by the Ministry of Finance to carry out domestic banking business in Thailand under the Commercial Banking Act. The Branch was granted a license to undertake its commercial banking business in September 1985.

The Branch has its registered office at 399, Interchange 21 Building Sukhumvit Road, Klongtoey Nua, Wattana, Bangkok.

### 2 Basis of preparation of the financial statements

The Branch is a part of Citibank, N.A. and is not a separately incorporated legal entity. The accompanying financial statements have been prepared from the records of the Branch and reflect only those transactions which are recorded locally.

### (a) Statement of compliance

The financial statements are prepared in accordance with Thai Financial Reporting Standards ("TFRSs"); guidelines promulgated by the Federation of Accounting Professions; and presented as prescribed by the Bank of Thailand ("BoT") notification number Sor Nor Sor 21/2015, directive dated 4 December 2015, regarding the "The preparation and announcement of the financial statements of commercial banks and holding companies which are parent company of a group of companies offering financial services".

New and revised TFRSs effective for annual accounting periods beginning on or after 1 January 2018. The initial application of these new and revised TFRSs has resulted in changes in certain of the Branch's accounting policies. These changes have no material effect on the financial statements.

In addition, a number of new and revised TFRSs are not yet effective for current periods. The Branch has not early adopted these standards in preparing these financial statements. Those new and revised TFRSs that are relevant to the Branch's operations become effective for annual financial reporting periods beginning on or after 1 January of the following years.

| <b>TFRS</b> | Topic   | <b>Effective</b> |
|-------------|---|------------------|
| TFRS 7*     | Financial Instruments: Disclosures                          | 2020             |
| TFRS 9*     | Financial Instruments                                       | 2020             |
| TFRS 15     | Revenue from Contracts with Customers                       | 2019             |
| TFRS 16     | Leases  | 2020             |
| TAS 32*     | Financial Instruments: Presentation                         | 2020             |
| TFRIC 16*   | Hedges of a Net Investment in a Foreign Operation           | 2020             |
| TFRIC 19*   | Extinguishing Financial Liabilities with Equity Instruments | 2020             |

<sup>\*</sup> TFRSs - Financial instruments standards

#### TFRS 15 Revenue from Contracts with Customers

TFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. Revenue should be recognised when (or as) an entity transfers control over goods or services to a customer, measured at the amount to which the entity expects to be entitled. It replaces existing revenue recognition standards as follows:

TAS 18 (revised 2017) Revenue, TFRIC 13 (revised 2017) Customer Loyalty Programmes, and TFRIC 18 (revised 2017) Transfers of Assets from Customers.

The Branch have made a preliminary assessment of the potential impact of adopting and initially applying TFRS 15 on the Branch's financial statements and expects that there will be no material impact on the Branch's financial statements in the period of initial application.

#### TFRSs - Financial instruments standards

These TFRSs establish requirements related to definition, recognition, measurement, impairment and derecognition of financial assets and financial liabilities, including accounting for derivatives and hedge accounting.

Management is presently considering the potential impact of adopting and initially applying TFRSs Financial instruments standards on the Branch's financial statements.

#### TFRS 16 Leases

TFRS 16 introduces a single lessee accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard, i.e. lessors continue to classify leases as finance or operating leases.

Management is presently considering the potential impact of adopting and initially applying TFRS 16 on the Branch's financial statements.

### (b) Basis of measurement

The financial statements have been prepared on the historical cost basis except for the following items.

ItemsMeasurement basesDerivativeFair valueTrading and available-for-sale financial assetsFair value

#### (c) Functional and presentation currency

The financial statements are prepared and presented in Thai Baht, which is the Branch's functional currency. All financial information presented in Thai Baht has been rounded in the notes to the financial statements to the nearest thousand, unless otherwise stated.

### (d) Use of judgments and estimates

The preparation of financial statements in conformity with TFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised prospectively.

Assumptions and estimation uncertainties

Information about assumption and estimation uncertainties that have a significant risk of resulting in a material adjustments to the carrying amounts of assets and liabilities within the year ending 31 December 2019 is included in the following notes:

| Note 5  | Fair value of financial assets and liabilities |
|---------|--|
| Note 8  | Derivatives                                    |
| Note 11 | Troubled debt restructuring                    |

Note 12 Allowance for doubtful accounts

Measurement of fair values

A number of the Branch's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Branch has an established control framework with respect to the measurement of fair values. This includes a valuation team that has overall responsibility for overseeing all significant fair value measurements.

If the inputs used to measure the fair value of an asset or liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirely in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Branch recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in note 5 Fair value of financial assets and liabilities.

### 3 Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

### (a) Foreign currencies

Foreign currency transactions

Transactions in foreign currencies are translated to the functional currency at exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies are translated to the functional currency at the exchange rates at the reporting date. Foreign currency differences arising from translation are recognised in profit or loss.

#### (b) Cash

Cash comprises of cash on hand and cash on collection.

#### (c) Investments

Investments in other debt and equity securities

Debt securities and marketable equity securities held for trading are classified as trading securities and are stated at fair value, with any resultant gain or loss recognised in profit or loss.

Debt securities that the Branch has the positive intent and ability to hold to maturity are classified as held-to-maturity investments. Held-to-maturity investments are stated at amortised cost, less any impairment losses. The difference between the acquisition cost and redemption value of such debt securities is amortised using the effective interest rate method over the period to maturity.

Debt securities and marketable equity securities, other than those securities held for trading or intended to be held to maturity, are classified as being available-for-sale investments. Available-for-sale investments are, subsequent to initial recognition, stated at fair value, and changes therein, other than impairment losses and foreign currency differences on available-for-sale monetary items, are recognised directly in the accounts with head office and other branches of the same juristic person. Impairment losses and foreign exchange differences are recognised in profit or loss. When these investments are derecognised, the cumulative gain or loss previously recognised directly in the accounts with head office and other branches of the same juristic person is recognised in profit or loss. Where these investments are interest-bearing, interest calculated using the effective interest method is recognised in profit or loss.

Equity securities which are not marketable are stated at cost less any impairment losses.

The fair value of investments classified as held-for-trading and available-for-sale is determined as the quoted investments bid price at the reporting date.

#### Initial recognition

Purchases or sales of investments are initially recognised on trade date which is the date that the Branch commit to purchase or sell the investment.

#### Disposal of investments

On disposal of an investment, the difference between net disposal proceeds and the carrying amount together with the associated cumulative gain or loss that was reported in the accounts with head office and other branches of the same juristic person is recognised in profit or loss.

If the Branch disposes of part of its holding of a particular investment, the deemed cost of the part sold is determined using the First-In First-Out method applied to the carrying value of the total holding of the investment.

#### (d) Loans to customers

Loans to customers are presented using the outstanding principal amount, except for overdrafts which include accrued interest receivable. Bills purchased at a discount are stated at the face value of the bills, net of unearned discount.

### (e) Allowance for doubtful accounts

The Branch provides allowance for doubtful accounts equal to the estimated collection losses that may be incurred in the collection of loans and receivables. The estimated losses are based on historical collection experience and a review of the current status of the loans and receivables.

The BoT has guidelines for establishing a minimum level of allowance for doubtful accounts, which is primarily determined by applying specified percentages to the different classifications of financing in conjunction with the consideration of collateral valuation. Financing classifications are based principally on the period that a financing is past due. The Branch has set up, at a minimum, the allowance for doubtful accounts according to the BoT regulations.

With reference to the BoT's directive, the Branch has classified its loan portfolios into six categories, primarily based on the non-accrual period. For loans classified as pass and special-mention, the calculation of allowances for doubtful accounts is based on the regulatory minimum percentage requirement, taking into consideration the collateral value, where the collateral type and date of the latest appraisal are qualifying factors. For loans classified as sub-standard, doubtful and doubtful of loss, the allowance on these accounts will be set at 100 percent of the difference between the outstanding book value of the debt and the present value of future cashflows expected to be received or the expected proceeds from the disposal of collateral, in accordance with BoT criteria.

The allowance for doubtful accounts established during the year is charged as an expense in profit or loss.

Bad debts written off or recovered are recorded as charges or credit, respectively, to the allowance for doubtful accounts.

#### (f) Troubled debt restructuring

Losses on troubled debt restructuring resulting from the reduction of principal and accrued interest and other restructuring concessions including modification of terms are recognised as expenses in profit or loss.

In case the troubled debt restructuring modifies the terms of payment, the Branch complies with the BoT's criteria requiring the Branch to choose between the collateral method by which a loss amount is to be estimated and/or the net present value method which represents expected cash flow in the future and applying the market interest rate on the restructuring date for discounting purposes to calculate fair value. Losses from such debt restructuring are recognised in profit or loss.

Subsequent to the troubled debt restructuring, the Branch recalculates fair value of restructured debt based on the aforementioned discount rates as of the reporting date and makes an adjustment for the valuation on the restructured debt, if the fair value has changed. The recalculation made to the financial statements is in accordance with the aforementioned BoT criteria. The adjustment in the valuation of restructured debt shall not cause the book value of restructured debt to exceed the investment value of restructured debt.

### (g) Leasehold building improvements and equipment

Recognition and measurement

Owned assets

Leasehold building improvements and equipment are stated at cost less accumulated depreciation and impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of leasehold building improvements and equipment have different useful lives, they are accounted for as separate items (major components) of leasehold improvements and equipment.

Gains or losses on disposal of an item of leasehold building improvements and equipment are determined by comparing the proceeds from disposal with the carrying amount of leasehold building improvements and equipment, and are recognised net within other income in profit or loss.

### Subsequent costs

The cost of replacing a part of an item of leasehold building improvements and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Branch, and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of leasehold building improvements and equipment are recognised in profit or loss as incurred.

#### Depreciation

Depreciation is calculated based on the depreciable amount, which is the cost of an asset, or other amount substituted for cost, less its residual value.

Depreciation is charged to profit or loss on a straight-line basis over the estimated useful lives of each component of an item of assets. The estimated useful lives are as follows:

Leasehold building improvements

3 - 10 years
Furniture, fixtures and equipment

1 - 10 years

No depreciation is provided on assets under construction.

Depreciation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

### (h) Impairment

The carrying amounts of the Branch's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the assets' recoverable amounts are estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. The impairment loss is recognised in profit or loss unless it reverses revaluation credited to account with the accounts with head office and other branches of the same juristic person, in case of impairment which case it is charged to the accounts with head office and other branches of the same juristic person.

When a decline in the fair value of an available-for-sale financial asset has been recognised directly in the accounts with head office and other branches of the same juristic person and there is objective evidence that the value of the asset is impaired, the cumulative loss that had been recognised directly in the accounts with head office and other branches of the same juristic person is recognised in profit or loss even though the financial asset has not been derecognised. The amount of the cumulative loss that is recognised in profit or loss is the difference between the acquisition cost and current fair value, less any impairment loss on that financial asset previously recognised in profit or loss.

### Calculation of recoverable amount

The recoverable amount of held-to-maturity securities and receivables carried at amortised cost is calculated as the present value of the estimated future cash flows discounted at the original effective interest rate. Receivables with a short duration are not discounted.

The recoverable amount of available-for-sale financial assets is calculated by reference to the fair value.

The recoverable amount of a non-financial assets is the greater of the assets' value in use and fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

#### Reversals of impairment

An impairment loss in respect of a financial asset is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised in profit or loss. For financial assets carried at amortised cost and available-for-sale financial assets that are debt securities, the reversal is recognised in profit or loss. For available-for-sale financial assets that are equity securities, the reversal is recognised directly in other comprehensive income.

Impairment losses recognised in prior periods in respect of non-financial assets are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### (i) Financial instruments

#### Derivative

Derivatives are used to manage exposure to foreign exchange and interest rate risks arising from operational, financing and investment activities.

Derivatives are recognised initially at fair value; attributable transaction costs are recognised in profit or loss when incurred. Subsequent to initial recognition, they are remeasured at fair value. The gain or loss on remeasurement to fair value is recognised immediately in profit or loss.

The fair value of interest rate swaps is the estimated amount that the Branch would receive or pay to terminate the swap at the reporting date, taking into account current interest rates.

The fair value of forward exchange contracts is their quoted market price at the reporting date, being the present value of the quoted forward price.

The Branch records forward exchange and currency swap contract transactions as off-financial reporting items and calculates gains or losses on remeasurement by adjusting to market value.

Deposit and borrowing transactions with embedded derivatives

Deposit and borrowing transactions with embedded derivatives are carried at fair value, consistent with FASB 155 "Accounting for Certain Hybrid Financial Instruments" and FASB 159 "The Fair Value Option for Financial Assets and Financial Liabilities" issued by the Financial Accounting Standards Board of U.S.A. The Branch adopts FASB 155 for deposits and borrowings transactions with embedded derivatives that are not interest rate linked and FASB 159 for deposits and borrowings transactions with embedded derivatives that contain interest rate derivatives. The change in fair value is recognised in profit or loss.

### (j) Employee benefits

Define contribution plans

Obligations for contributions to defined contribution plans are expensed as the related service is provided.

Defined benefit plans

The Branch's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount.

The calculation of defined benefit obligations is performed annually by a qualified actuary using the projected unit credit method.

Remeasurements of the net defined benefit liability, actuarial gain or loss are recognised immediately in other comprehensive income. The Branch determines the interest expense on the net defined benefit liability for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period, taking into account any changes in the net defined benefit liability during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognised in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in profit or loss. The Branch recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs.

Other long-term employee benefits - Share-based payments

The Branch participates in equity-settled share based compensation plans for its employees that are offered by the ultimate parent company of the Group, Citigroup Inc. The fair value of the services received in exchange for the grant of the stock options is recognised as an expense in the profit or loss over the vesting periods of the grant.

The total amount to be expensed over the vesting period is determined by reference to the fair value of the options grants, excluding the impact of any non-market vesting conditions. Non-market vesting conditions are included in assumptions about the number of options that are expected to vest. At each reporting date, the Branch revises its estimates of the number of options that are expected to vest. It recognizes the impact of the revision of original estimates, if any, in the profit or loss.

Short-term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Branch has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

### (k) Provisions

A provision is recognised if, as a result of a past event, the Branch has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

Asset retirement obligations

The Branch estimates and recognises a liability for costs associated with the retirement or removal of an asset from service, regardless of the uncertainty of timing or whether performance will be required. For the Branch, this applies to certain real estate restoration activities in the office space, which are rented under lease agreements.

### (l) Interest income

The Branch recognises interest income on loans to customer as income on an accrual basis, except for interest income on non-performing loans, including accounts where principal or interest payments are more than three months overdue, is recognised when received. In accordance with the BoT's regulations, interest in arrears more than three months overdue, regardless of whether it is covered by collateral is reversed from profit or loss.

Interest income on deposits and investments is recognised on an accrual basis. Discounts received on the purchase of debt securities are recognised on a straight-line basis over the period to maturity.

#### (m) Loyalty programmes

The Branch has a customer loyalty programme whereby customers are awarded credits (Points) entitling customers to the right to purchase products from the Branch at a discount or qualify for a free gift. The fair value of the consideration received or receivable in respect of initial sale is allocated between the Points and other components of the sale. The amount allocated to the Point is estimated by reference to the fair value of the right to purchase products at a discount or fair value of the free gift. The fair value is estimated based on the amount of the discount adjusted to take into account the expected forfeiture rate. Such amount is deferred and revenue is recognised only when the Points are redeemed and the Branch has fulfilled its obligations to supply the products. The amount of revenue recognised in those circumstances is based on the number of Points that have been redeemed in exchange for discounted products, relative to the total number of Points that is expected to be redeemed. Deferred revenue is also released to profit or less when it is no longer considered probable that the Points will be redeemed.

#### (n) Interest expense

The Branch recognises interest expenses on an accrual basis.

#### (o) Income tax

Income tax expense for the year comprises current and deferred tax. Current tax and deferred tax are recognised in profit or loss except to the extent that it relates to items recognised directly in the accounts with head office and other branches of the same juristic person or in other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences: the initial recognition of goodwill; the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss; and differences relating to investments in subsidiaries and joint ventures to the extent that it is probable that they will not reverse in the foreseeable future.

The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Branch expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date.

In determining the amount of current and deferred tax, the Branch takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Branch believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgments about future events. New information may become available that causes the Branch to change its judgment regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Future taxable profits are determined based on the reversal of relevant taxable temporary differences. If the amount of taxable temporary differences is insufficient to recognise a deferred tax asset in full, then future taxable profits, adjusted for reversals of existing temporary differences, are considered, based on the business plans for the Branch. Deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that the related tax benefit will be realised.

### (p) Loan origination costs

The Branch follows Statement of Financial Accounting Standards No. 91 of the Financial Accounting Standards Board of the U.S.A., in deferring the direct origination cost of loans to be amortised over the maturities of the related loans.

### (q) Offsetting

Financial assets and liabilities are offset and the net amount is reported in the statements of financial position when the Branch has a legal, enforceable right to set off the recognised amounts and the transactions are intended to be settled on a net basis.

### 4 Financial risk management

#### Financial risk management policies

The Branch uses a comprehensive range of quantitative tools for monitoring and managing its major risks. Some of these tools are common to a number of risk factors, while others are tailored to the particular features of specific risk categories. These quantitative tools generate information to quantify the susceptibility of the market value of single positions or portfolios to changes in market parameters (sensitivity analysis), measure aggregate risk using statistical techniques, and capture exposure to risks from extreme movements in market prices through scenario analysis.

The most important risks the Branch is exposed to are credit risk, market risk and liquidity risk. These 3 categories of risks are further described below:

#### 4.1 Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in a financial loss to the Branch. The Branch has adopted a policy of dealing with credit worthy counterparts and obtaining sufficient collateral or other security, where appropriate, as a means of mitigating the risk of financial losses from defaults.

In respect of recognised financial assets, the carrying amount of the assets recorded in the statements of financial position, net of allowance for doubtful accounts, represents the Branch's exposure to credit loss.

The Branch's exposure to credit loss in case of non-performance by a counterparty to the financial instruments is represented by the contractual notional amount of those instruments.

Credit risk also arises from the possibility that a counterparty to derivatives contracts will not adhere to the terms of the contract with the Branch when settlement becomes due.

Derivatives contracts classified by type and at regulatory credit equivalent values as at 31 December 2018 and 2017 were as follows:

|                                 | 2018      | 2017     |
|---------------------------------|-----------|----------|
|                                 | (in milli | on Baht) |
| Forward exchange contracts      | 11,274    | 10,505   |
| Forward interest rate contracts | 9,066     | 6,655    |
| Commodity option                | 623_      | 1,642    |
| Total                           | 20,963    | 18,802   |

#### 4.2 Market risk

Market risk arises from the uncertainty concerning changes in market prices and rates (including interest rates, foreign exchange rates, equity prices and commodity prices), the correlations among them and their levels of volatility.

The Branch is a party to financial instruments in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in foreign exchange rates and interest rates. These financial instruments include commitments to extend credit, standby letters of credit, financial guarantees, options, forwards and swap contracts. These instruments involve, to varying degrees, elements of credit, foreign exchange and interest in excess of the amount recognised in the financial statements. The contract or notional amounts of those instruments reflect the extent of the Branch's involvement in particular classes of financial instruments. The Branch does not engage in speculation with derivative financial instruments.

The Branch enters into options, forwards and swap contracts as part of its risk management strategy primarily to manage market risk arising from the Branch's underlying assets and liabilities and to offset risk created by its customers. The utilisation of options, forwards and swap contracts for these purposes is governed by the Risk Management Committee's approved guidelines and monitored by a risk manager.

#### (a) Interest rate risk

Interest rate risk arises from the potential for a change in market interest rates to have an adverse effect on the net interest earnings of the Branch in the current year, and in future years. Interest rate risk arises from the structure and characteristics of the Branch's assets, liabilities and accounts with head office and other branches of the same juristic person, and in the mismatch in repricing dates of its assets and liabilities.

An analysis of loans to customers at fixed and floating interest rates as at 31 December 2018 and 2017 is as follows:

|                        | 2018        | 2017    |
|------------------------|-------------|---------|
|                        | (in million | ı Baht) |
| Fixed interest rate    | 84,729      | 78,903  |
| Floating interest rate | 7,153       | 11,088  |
| Total loans            | 91,882      | 89,991  |

Significant financial assets and liabilities classified by types of interest rate are as follows:

#### 31 December 2018

|                                   |               |              | Non-interest |             |
|-----------------------------------|---------------|--------------|--------------|-------------|
|                                   | Floating rate | Fixed rate   | bearing      | Total       |
|                                   |               | (in thousand | Baht)        |             |
| Financial assets                  |               |              |              |             |
| Cash                              | -             | -            | 268,055      | 268,055     |
| Interbank and money market items* | -             | 33,834,889   | 27,481       | 33,862,370  |
| Investments, net                  | •             | 58,914,457   | 154          | 58,914,611  |
| Loans to customer and accrued     |               |              |              |             |
| interest receivables**            | 7,152,595     | 84,729,209   | 2,281,224    | 94,163,028  |
| Total financial assets            | 7,152,595     | 177,478,555  | 2,576,914    | 187,208,064 |
|                                   |               |              |              |             |
| Financial liabilities             |               |              |              |             |
| Deposits                          | 112,439,851   | 5,569,880    | 21,351,083   | 139,360,814 |
| Interbank and money market items  | 6,322,360     | •            | 5,573,285    | 11,895,645  |
| Liabilities payable on demand     | -             | -            | 3,947,265    | 3,947,265   |
| Total financial liabilities       | 118,762,211   | 5,569,880    | 30,871,633   | 155,203,724 |
|                                   |               |              |              |             |
| Guarantee of loans                | -             | -            | 2,116,522    | 2,116,522   |
| Letters of credit                 | -             | -            | 771,939      | 771,939     |
| Other contingencies               | -             | -            | 6,580,762    | 6,580,762   |

<sup>\*</sup> Excluding allowance for doubtful accounts amounting to Baht 316.7 million

31 December 2017

|                                   |               |                | Non-interest |             |
|-----------------------------------|---------------|----------------|--------------|-------------|
|                                   | Floating rate | Fixed rate     | bearing      | Total       |
|                                   |               | (in thousand ) | Baht)        |             |
| Financial assets                  |               |                |              |             |
| Cash                              | -             | -              | 1,781,982    | 1,781,982   |
| Interbank and money market items* | -             | 35,848,175     | 4,799        | 35,852,974  |
| Investments, net                  | -             | 60,808,067     | 165          | 60,808,232  |
| Loans to customer and accrued     |               |                |              |             |
| interest receivables**            | 11,088,426    | 78,902,717     | 2,262,721    | 92,253,864  |
| Total financial assets            | 11,088,426    | 175,558,959    | 4,049,667    | 190,697,052 |
|                                   |               |                |              |             |
| Financial liabilities             |               |                |              |             |
| Deposits                          | 103,998,116   | 4,512,514      | 26,494,762   | 135,005,392 |
| Interbank and money market items  | 6,719,183     | -              | 6,106,062    | 12,825,245  |
| Liabilities payable on demand     | _             |                | 4,854,591    | 4,854,591   |
| Total financial liabilities       | 110,717,299   | 4,512,514      | 37,455,415   | 152,685,228 |
|                                   |               |                |              |             |
| Guarantee of loans                | - `           | -              | 2,204,767    | 2,204,767   |
| Letters of credit                 | •             | -              | 354,035      | 354,035     |
| Other contingencies               | -             | -              | 11,981,451   | 11,981,451  |

<sup>\*</sup> Excluding allowance for doubtful accounts amounting to Baht 112.9 million

<sup>\*\*\*</sup> Including non-performing loans and net of deferred revenue

<sup>\*\*</sup> Including non-performing loans and net of deferred revenue

Citibank, N.A. Bangkok Branch Notes to the financial statements For the year ended 31 December 2018

Details of the Branch's interest rate risk based on the period to the earlier of the contractual repricing date or maturity at 31 December 2018 and 2017 were as follows:

|      | Average      | interest rate | (% per annum)      |                  | •       | 1.78                              | 1.60             |   | 9.07          |                        |                       | 0.35        | 1.16                             |                               |                             |                    |                   |                     |
|------|--------------|---------------|--------------------|------------------|---------|-----------------------------------|------------------|---|---------------|------------------------|-----------------------|-------------|----------------------------------|-------------------------------|-----------------------------|--------------------|-------------------|---------------------|
|      |              | Total         |                    |                  | 268,055 | 33,862,370                        | 58,914,611       |   | 94,163,028    | 187,208,064            |                       | 139,360,814 | 11,895,645                       | 3,947,265                     | 155,203,724                 | 2,116,522          | 771,939           | 6,580,762           |
|      | Non-accrual  | loans         |                    |                  | •       | 1                                 | ı                |   | 2,218,628     | 2,218,628              |                       | 1           | ı                                |                               | ı                           | ı                  | •                 | •                   |
|      | Non-interest | bearing       |                    |                  | 268,055 | 27,481                            | 154              |   | 62,596        | 358,286                |                       | 21,351,083  | 5,573,285                        | 3,947,265                     | 30,871,633                  | 2,116,522          | 771,939           | 6,580,762           |
| 2018 | Over         | 5 years       | (in thousand Baht) |                  | •       | 1                                 | 2,174,939        |   | 196,480       | 2,371,419              |                       | ı           | •                                | •                             | 1                           | ı                  | •                 | ı                   |
|      | 1 to 5       | years         | (in thous          |                  | 1       | ı                                 | 35,011,866       |   | 4,779,882     | 39,791,748             |                       | 153,920     | i                                | 1                             | 153,920                     | 1                  | ı                 | •                   |
|      | 3 months     | to 1 year     |                    |                  | ,       | 109,309                           | 8,598,405        |   | 4,341,642     | 13,049,356             |                       | 2,062,195   |                                  | •                             | 2,062,195                   | ,                  | •                 | 1                   |
|      | Less than    | 3 months      |                    |                  | •       | 31,229,152                        | 13,129,247       |   | 19,849,654    | 64,208,053             |                       | 3,353,765   |                                  | •                             | 3,353,765                   | 1                  | 1                 | 1                   |
|      |              | On demand     |                    |                  | •       | 2,496,428                         | •                |   | 62,714,146    | 65,210,574             |                       | 112,439,851 | 6,322,360                        | •                             | 118,762,211                 | ı                  | ı                 | 1                   |
|      |              |               |                    | Financial assets | Cash    | Interbank and money market items* | Investments, net | Loans to customers and accrued interest | receivables** | Total financial assets | Financial liabilities | Deposits    | Interbank and money market items | Liabilities payable on demand | Total financial liabilities | Guarantee of loans | Letters of credit | Other contingencies |

 $<sup>^{\</sup>ast}$  Excluding allowance for doubtful accounts amounting to Baht 316.7 million

<sup>\*\*</sup> Including non-performing loans and net of deferred revenue

Citibank, N.A. Bangkok Branch Notes to the financial statements For the year ended 31 December 2018

|      | Average      | interest rate | (% per annum)      |                  | ı         | 1.39                              | 1.57             |   | 9.16          |                        |                       | 0.35        | 0.45                             | 1                             |                             |                    |                   |                     |
|------|--------------|---------------|--------------------|------------------|-----------|-----------------------------------|------------------|---|---------------|------------------------|-----------------------|-------------|----------------------------------|-------------------------------|-----------------------------|--------------------|-------------------|---------------------|
|      |              | Total         |                    |                  | 1,781,982 | 35,852,974                        | 60,808,232       |   | 92,253,864    | 190,697,052            |                       | 135,005,392 | 12,825,245                       | 4,854,591                     | 152,685,228                 | 2,204,767          | 354,035           | 11,981,451          |
|      | Non-accrual  | loans         |                    |                  | •         | •                                 | 1                |   | 2,194,447     | 2,194,447              |                       | ,           | ,                                | 1                             | -                           | ,                  | •                 | •                   |
|      | Non-interest | bearing       |                    |                  | 1,781,982 | 4,799                             | 165              |   | 68,274        | 1,855,220              |                       | 26,494,762  | 6,106,062                        | 4,854,591                     | 37,455,415                  | 2,204,767          | 354,035           | 11,981,451          |
| 2017 | Over         | 5 years       | (in thousand Baht) |                  | ı         | ı                                 | 1,743,330        |   | 287,472       | 2,030,802              |                       | ı           |                                  | 1                             | ı                           | •                  |                   | •                   |
|      | 1 to 5       | years         | (in thous          |                  | 1         | ì                                 | 42,265,047       |   | 2,668,651     | 44,933,698             |                       | 187,562     | •                                |                               | 187,562                     | •                  | 1                 | •                   |
|      | 3 months     | to 1 year     |                    |                  | ı         | 336,841                           | 12,249,601       |   | 6,655,552     | 19,241,994             |                       | 1,679,075   | 1                                | ı                             | 1,679,075                   | 1                  | •                 |                     |
|      | Less than    | 3 months      |                    |                  |           | 33,379,094                        | 4,550,089        |   | 25,399,955    | 63,329,138             |                       | 2,645,877   | 1                                | 1                             | 2,645,877                   | ı                  | 1                 | 1                   |
|      |              | On demand     |                    |                  | ı         | 2,132,240                         | 1                |   | 54,979,513    | 57,111,753             |                       | 103,998,116 | 6,719,183                        |                               | 110,717,299                 | •                  | 1                 | •                   |
|      |              |               |                    | Financial assets | Cash      | Interbank and money market items* | Investments, net | Loans to customers and accrued interest | receivables** | Total financial assets | Financial liabilities | Deposits    | Interbank and money market items | Liabilities payable on demand | Total financial liabilities | Guarantee of loans | Letters of credit | Other contingencies |

<sup>\*</sup> Excluding allowance for doubtful accounts amounting to Baht 112.9 million

<sup>\*\*</sup> Including non-performing loans and net of deferred revenue

### (b) Foreign exchange risk

Foreign exchange rate risk is the risk that occurs from changes in exchange rates which may affect the value of the Branch's financial instruments. The Branch is exposed to foreign exchange risk through transactions in foreign currencies and through the translation of assets and liabilities denominated in foreign currencies into Thai Baht at the reporting date.

As at 31 December 2018 and 2017, the Branch has net open position assets (liabilities) denominated in the various currencies as follows:

|                               | 2018        | 2017      |
|-------------------------------|-------------|-----------|
|                               | (in thousan | d Baht)   |
| Net foreign currency exposure |             |           |
| US Dollar                     | (189,181)   | (157,443) |
| Euro                          | 44,305      | 23,140    |
| Yen                           | 27,923      | 9,822     |
| Others                        | (7,191)     | (178,279) |

### 4.3 Liquidity risk

Liquidity risk is the risk that the Branch either does not have sufficient financial resources available to meet the obligations as they fall due, or can only access these financial resources at excessive cost.

The Branch manages its liquidity position under the Bank of Thailand's liquidity reserve regulations and other applicable regulations. The Treasury Department is responsible for managing the Branch's liquidity position by providing short-term and long-term funding sources as well as investing in highly liquid assets in both Thai Baht and foreign currencies. The Branch also ensures that its liquidity position is suitable and sufficient for the current and foreseeable market conditions. The Assets and Liabilities Management Sub-committee supervises management of liquidity risk.

Liquidity risk management ensures the protection of the Branch's solvency and the ability to support asset portfolios with funding of appropriate term and at reasonable cost.

The Branch monitors liquidity risk for each currency. An internal system used for cash flow monitoring captures future expected cash flows, both by day and by currency. The monitoring process also includes the ongoing assessment of the ability to sell liquid assets, mostly trading securities.

In accordance with the Bank of Thailand Notification No. Sor Nor Sor 2/2561 dated 25 January 2018, Re: "Liquidity coverage ratio disclosure standards", the Branch intends to disclose Liquidity coverage ratio as of 31 December 2018 within 4 months after the year end date, as indicated in the notification, through the Branch's website www.citibank.co.th/en/static/financial-statement.htm.

Citibank, N.A. Bangkok Branch Notes to the financial statements For the year ended 31 December 2018

Details of the maturities of financial assets and liabilities as at 31 December 2018 and 2017 were as follows:

|   |              |             |            | 2018               |           |          |             |
|---|--------------|-------------|------------|--------------------|-----------|----------|-------------|
|   |              | Less than 3 | 3 months   | 1 to 5             | Over      | No       |             |
|   | At call      | months      | to 1 year  | years              | 5 years   | maturity | Total       |
|   |              |             | (i)        | (in thousand Baht) |           |          |             |
| Financial assets                                      |              |             |            |                    |           |          |             |
| Cash  | ı            | ı           | ı          | 1                  | ı         | 268,055  | 268,055     |
| Interbank and money market items*                     | 2,496,428    | 31,256,070  | 109,872    | 1                  | ı         | 1        | 33,862,370  |
| Derivative assets                                     | •            | 3,712,535   | 2,203,899  | 6,641,166          | 2,532,097 | 1        | 15,089,697  |
| Investments, net                                      | 1            | 13,129,247  | 8,598,405  | 35,011,866         | 2,174,939 | 154      | 58,914,611  |
| Loans to customers and accrued interest receivables** | 69,823,437   | 13,295,285  | 4,368,609  | 6,479,217          | 196,480   | ı        | 94,163,028  |
| Other assets, net                                     | 1            | 4,953,492   | 1          |                    | 1         |          | 4,953,492   |
| Total financial assets                                | 72,319,865   | 66,346,629  | 15,280,785 | 48,132,249         | 4,903,516 | 268,209  | 207,251,253 |
| Financial liabilities                                 |              |             |            |                    |           |          |             |
| Deposits  | 133,790,934  | 3,353,765   | 2,062,195  | 153,920            | 1         | 1        | 139,360,814 |
| Interbank and money market items                      | 11,895,645   | ı           | 1          | ı                  | ı         | 1        | 11,895,645  |
| Liabilities payable on demand                         | 3,947,265    | ı           | 1          | •                  | ı         |          | 3,947,265   |
| Derivative liabilities                                | •            | 3,292,061   | 2,432,816  | 5,762,101          | 2,343,690 | ı        | 13,830,668  |
| Other liabilities                                     | •            | 5,795,231   |            | ı                  | •         | •        | 5,795,231   |
| Total financial liabilities                           | 149,633,844  | 12,441,057  | 4,495,011  | 5,916,021          | 2,343,690 | 1        | 174,829,623 |
| Net liquidity gap                                     | (77,313,979) | 53,905,572  | 10,785,774 | 42,216,228         | 2,559,826 | 268,209  | 32,421,630  |
|   |              |             |            |                    |           |          |             |

<sup>\*</sup> Excluding allowance for doubtful accounts amounting to Baht 316.7 million

<sup>\*\*</sup> Including non-performing loans

Citibank, N.A. Bangkok Branch Notes to the financial statements For the year ended 31 December 2018

| Total   | 1,781,982<br>35,852,974<br>15,366,912<br>60,808,232<br>92,253,864<br>2,239,236  | 135,005,392<br>12,825,245<br>4,854,591<br>16,209,958<br>5,083,028<br>173,978,214<br>34,324,986   |
|---|---|--|
| No<br>maturity                                | 1,781,982 165 1,782,147   | 1,782,147  |
| Over<br>5 years                               | 2,445,876<br>1,743,330<br>287,472   | 2,223,184<br>2,223,184<br>2,223,184<br>2,253,494   |
| 2017<br>1 to 5<br>years<br>(in thousand Baht) | 6,287,672<br>42,265,047<br>5,354,590  | 187,562<br>-<br>5,656,972<br>-<br>5,844,534<br>-<br>48,062,775   |
| 3 months to 1 year (ii                        | 337,908<br>2,871,332<br>12,249,601<br>6,688,981   | 1,679,075<br>-<br>3,109,020<br>-<br>4,788,095<br>17,359,727  |
| Less than 3<br>months                         | 33,382,826<br>3,762,032<br>4,550,089<br>14,597,771<br>2,239,236   | 2,645,877 - 5,220,782 5,083,028 12,949,687 45,582,267  |
| At call                                       | 2,132,240<br>-<br>65,325,050<br>-<br>67,457,290   | 130,492,878<br>12,825,245<br>4,854,591<br>-<br>148,172,714<br>(80,715,424)   |
|   | Financial assets Cash Interbank and money market items* Derivative assets Investments, net Loans to customers and accrued interest receivables** Other assets, net Total financial assets | Financial liabilities Deposits Interbank and money market items Liabilities payable on demand Derivative liabilities Other liabilities Total financial liabilities Net liquidity gap |

<sup>\*</sup> Excluding allowance for doubtful accounts amounting to Baht 112.9 million

<sup>\*\*</sup> Including non-performing loans

### 5 Fair value of Financial asset and liabilities

#### Fair value hierarchy

These fair value are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the assets or liabilities that are not based on observable market data (unobservable inputs).

### 5.1 Financial assets and liabilities measured at fair value

The following table analyses financial assets and liabilities measured at fair value at the reporting date, by the level in the fair value hierarchy into which fair value measurement is categorised.

|  |         | alue  |         |  |
|--|---------|---|---------|--|
|  | Level 1 | Level 2   | Level 3 | Total                                    |
|  |         | (in millio  | n Baht) |  |
| 31 December 2018   |         |   |         |  |
| Financial assets   |         |   |         |  |
| Derivative assets  |         |   |         | 6.000                                    |
| - Foreign exchange rate  | -       | 6,989   | -       | 6,989                                    |
| - Interest rate  | -       | 7,307   | -       | 7,307                                    |
| - Commodity option   | -       | 794   | -       | 794                                      |
| Trading investments  | _       | 6,718   | -       | 6,718                                    |
| Available-for-sale investments   | -       | 52,196  | -       | 52,196                                   |
| Financial liabilities  |         |   |         |  |
| Derivative liabilities   |         |   |         |  |
| - Foreign exchange rate  | _       | 6,275   | _       | 6,275                                    |
| - Interest rate  | _       | 6,762   | _       | 6,762                                    |
| - Commodity option   | _       | 794   | _       | 794                                      |
| - Commounty option   | _       | 174   |         | 754                                      |
|  |         | Fair v  | alue    |  |
|  |         |   |         |  |
|  | Level 1 |   |         | Total                                    |
|  | Level 1 | Level 2 (in millio  | Level 3 | Total                                    |
| 31 December 2017   | Level 1 | Level 2   | Level 3 | Total                                    |
| 31 December 2017 Financial assets  | Level 1 | Level 2   | Level 3 | Total                                    |
|  | Level 1 | Level 2   | Level 3 | Total                                    |
| Financial assets Derivative assets   | Level 1 | Level 2   | Level 3 | Total 6,634                              |
| Financial assets   | Level 1 | Level 2<br>(in millio   | Level 3 |  |
| Financial assets Derivative assets - Foreign exchange rate - Interest rate   | Level 1 | Level 2<br>(in millio   | Level 3 | 6,634                                    |
| Financial assets Derivative assets Foreign exchange rate Interest rate Commodity option  | Level 1 | Level 2<br>(in millio<br>6,634<br>8,258                           | Level 3 | 6,634<br>8,258                           |
| Financial assets Derivative assets - Foreign exchange rate - Interest rate   | Level 1 | Level 2<br>(in millio<br>6,634<br>8,258<br>475                    | Level 3 | 6,634<br>8,258<br>475                    |
| Financial assets Derivative assets - Foreign exchange rate - Interest rate - Commodity option Trading investments Available-for-sale investments   | Level 1 | Level 2<br>(in millio<br>6,634<br>8,258<br>475<br>4,075           | Level 3 | 6,634<br>8,258<br>475<br>4,075           |
| Financial assets Derivative assets - Foreign exchange rate - Interest rate - Commodity option Trading investments Available-for-sale investments  Financial liabilities  | Level 1 | Level 2<br>(in millio<br>6,634<br>8,258<br>475<br>4,075           | Level 3 | 6,634<br>8,258<br>475<br>4,075           |
| Financial assets Derivative assets Foreign exchange rate Interest rate Commodity option Trading investments Available-for-sale investments  Financial liabilities Derivative liabilities                       | Level 1 | Level 2<br>(in millio<br>6,634<br>8,258<br>475<br>4,075<br>56,733 | Level 3 | 6,634<br>8,258<br>475<br>4,075<br>56,733 |
| Financial assets Derivative assets Foreign exchange rate Interest rate Commodity option Trading investments Available-for-sale investments  Financial liabilities Derivative liabilities Foreign exchange rate | Level 1 | Level 2<br>(in millio<br>6,634<br>8,258<br>475<br>4,075<br>56,733 | Level 3 | 6,634<br>8,258<br>475<br>4,075<br>56,733 |
| Financial assets Derivative assets Foreign exchange rate Interest rate Commodity option Trading investments Available-for-sale investments  Financial liabilities Derivative liabilities                       | Level 1 | Level 2<br>(in millio<br>6,634<br>8,258<br>475<br>4,075<br>56,733 | Level 3 | 6,634<br>8,258<br>475<br>4,075<br>56,733 |

The Branch determine Level 2 fair values for trading and available-for-sale investments are based on quoted market prices, where available. If quoted market prices are not available, market value is based on quoted market prices of comparable instruments after adjustment for the risk involved.

Level 2 fair values for simple over-the-counter derivative are based on inputs which are observable from independent and reliable market data sources. Those inputs are tested for reasonableness by discounting expected future cash flows using market interest rate for a similar instrument at the measurement date. Fair values of derivative financial assets reflect the credit risk of the instrument and include adjustments to take account of the credit risk of the counterparty when appropriate.

The Branch recognise transfers between levels of the fair value hierarchy as of the end of the reporting period during which the transfer has occurred. There were no transfers between Level 1 to Level 2 of the fair value hierarchy during the years ended 31 December 2018 and 2017.

The valuation team regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair value, then the valuation team assesses and documents the evidence obtained from the third parties to support the conclusion that such valuations meet the requirements of TFRSs, including the level in the fair value hierarchy the resulting fair value estimate should be classified.

#### 5.2 Financial assets and liabilities not measured at fair value

The following table analyses financial assets and liabilities not measured at fair value at the reporting date by the level in the fair value hierarchy into which the fair value measurement is categorised.

|                                   |         |         | _ Carrying        |         |         |
|-----------------------------------|---------|---------|-------------------|---------|---------|
| _                                 | Level 1 | Level 2 | Level 3           | Total   | amount  |
|                                   |         |         | (in million Baht) |         |         |
| 31 December 2018                  |         |         |                   |         |         |
| Financial assets                  |         |         |                   |         |         |
| Cash                              | -       | 268     | -                 | 268     | 268     |
| Interbank and money market items* | -       | 33,862  | -                 | 33,862  | 33,862  |
| Loan to customers**               | -       | -       | 93,653            | 93,653  | 94,129  |
| Financial liabilities             |         |         |                   |         |         |
| Deposits                          | -       | 139,361 | -                 | 139,361 | 139,361 |
| Interbank and money market items  | -       | 11,896  | -                 | 11,896  | 11,896  |
| Liabilities payable on demand     | -       | 3,947   | -                 | 3,947   | 3,947   |

<sup>\*</sup> Excluding allowance for doubtful accounts amounting to Baht 316.7 million.

<sup>\*\*</sup> Excluded accrued interest receivables and deferred revenue

|                                   |         |         | Carrying          |         |             |
|-----------------------------------|---------|---------|-------------------|---------|-------------|
| -                                 | Level 1 | Level 2 | Level 3           | Total   | _<br>amount |
|                                   |         | (       | (in million Baht) |         |             |
| 31 December 2017                  |         |         |                   |         |             |
| Financial assets                  |         |         |                   |         |             |
| Cash                              | -       | 1,782   | -                 | 1,782   | 1,782       |
| Interbank and money market items* | -       | 35,853  | -                 | 35,853  | 35,853      |
| Loan to customers**               | -       | -       | 91,937            | 91,937  | 92,210      |
| Financial liabilities             |         |         |                   |         |             |
| Deposits                          | -       | 135,005 | -                 | 135,005 | 135,005     |
| Interbank and money market items  | -       | 12,825  | -                 | 12,825  | 12,825      |
| Liabilities payable on demand     | -       | 4,855   | -                 | 4,855   | 4,855       |

<sup>\*</sup> Excluding allowance for doubtful accounts amounting to Baht 112.9 million.

### Methods and assumptions in estimating fair values of financial assets and liabilities as disclosed herein:

Cash, Interbank and money market items (asset and liabilities) and liabilities payable on demand

The fair values of cash, interbank and money market items (assets and liabilities) and liabilities payable on demand approximate the carrying values at which they are stated in the statement of financial position, as these predominantly carry market variable rates of interest and/or are short term.

#### Loan to customers

For floating-rate loans to customers that reprice frequently and have no significant change in credit risk, fair value approximates carrying value at the reporting date. The fair value of fixed rate loans to customers that reprice within 1 year of the report date approximates the carrying value at the reporting date. The fair value of other fixed interest loans to customers is estimated using discounted cashflow analysis and using interest rates currently being offered for loans to customers with similar credit quality.

#### **Deposits**

The fair value of deposits which are payable on demand by the depositor is equal to the carrying value of such deposits. The carrying amounts of floating-rate, fixed-term money market accounts, certificates of deposit and fixed rate deposits repricing within 1 year approximate their market value at the reporting date. The fair value of other fixed interest deposits is estimated using discounted cashflow calculation that applies interest rates currently being offered on deposit to schedule of aggregate expected monthly maturities on time deposits.

<sup>\*\*</sup> Excluded accrued interest receivables and deferred revenue

### 6 Maintenance of capital funds

The Branch maintains its capital funds in accordance with Section 32 of the Financial Institution Business Act, B.E. 2551 by maintaining its capital fund as a proportion of risk assets in accordance with the criteria, methodologies, and conditions prescribed by the Bank of Thailand as at 31 December 2018 and 2017, can be summarised as follows:

|                  | 2018       | 2017     |
|------------------|------------|----------|
|                  | (in millio | on Baht) |
| Government bonds | 21,743     | 21,743   |
| Total            | 21,743     | 21,743   |

2017

2010

As at 31 December 2018 and 2017, the Branch's capital fund can be summarised as follow:

|   | 2018<br>(in million | Baht)  |
|---|---------------------|--------|
| Assets maintained under Section 32  | 21,743              | 21,743 |
| Sum of net capital for maintenance of assets under                        |                     |        |
| Section 32 and net balance of inter-office accounts                       |                     |        |
| Net fund brought into maintenance assets under Section 32                 | 21,743              | 21,743 |
| Net balance of inter-office accounts which the branch is the debtor       |                     |        |
| (the creditor) to the head office and other branches of the same juristic |                     |        |
| person, the parent company and subsidiaries of the head office            | 515                 | 2,214  |
| Total   | 22,258              | 23,957 |
| Capital fund before deductible items                                      | 21,743              | 21,743 |
| Deductible items  | (467)               | (36)   |
|   | 21,276              | 21,707 |
| Capital Fund (in million Baht)  | 14.23               | 14.64  |
| Capital Adequacy Ratio (%)  | 14.43               | 14.04  |

According to Bank of Thailand notification number For Nor Sor (23) Wor 263/2556 dated 22 February 2013 required to disclose capital after deducting capital add-on arising from Single Lending Limit, effective at the end of January 2015.

As at 31 December 2018 and 2017, the Branch does not have a capital add-on arising from single lending limit.

As at 31 December 2018 and 2017, the Branch adopted the Standardised Approach for credit risk and operational risk and used Hybrid Approach, and a combination of Standardised and Internal Models, for market risk as approved by the Bank of Thailand and in accordance with the Bank of Thailand notification to calculate minimum capital requirements.

As at 31 December 2018 and 2017, the Branch met the minimum Capital Adequacy Ratio requirements established by the Bank of Thailand, which is in compliance with the requirements of Basel III, for total Capital Adequacy Ratio at minimum of 10.375% and 9.75%, respectively. This includes capital conservation buffer as required by the BoT commencing 1 January 2016.

In accordance with the Bank of Thailand Notification No. Sor.Nor.Sor. 4/2556 dated 2 May 2013, Re: "The Public Disclosure of Capital Maintenance for Commercial Banks", the Branch intends to disclose Capital Maintenance information as of 31 December 2018 within 4 months after the year end date as indicated in the notification through the Branch's website www.citibank.co.th/en/static/financial-statement.htm.

### 7 Interbank and money market items, net (assets)

| Domestic items                          | At call          | 2018<br>Term<br>(in thousand Baht) | Total                   |
|---|------------------|------------------------------------|-------------------------|
| Bank of Thailand                        | 1,336,375        | -                                  | 1,336,375               |
| Commercial banks                        | 820,426          | 5,844,466                          | 6,664,892               |
| Specialised financial institutions      | 1,287            | 5,500,000                          | 5,501,287               |
| Other financial institutions            | 18,142           | 150,000                            | 168,142                 |
| Total                                   | 2,176,230        | 11,494,466                         | 13,670,696              |
| Add accrued interest receivables        | -,,              | 2,697                              | 2,697                   |
| Less allowance for doubtful accounts    | -                | (116,476)                          | (116,476)               |
| Total domestic items, net               | 2,176,230        | 11,380,687                         | 13,556,917              |
| Foreign items                           |                  |                                    |                         |
| US Dollar                               | -                | 15,942,521                         | 15,942,521              |
| Euro                                    |                  | 2,227,512                          | 2,227,512               |
| Other currencies                        | 187,225          | 1,806,935                          | 1,994,160               |
| Total                                   | 187,225          | 19,976,968                         | 20,164,193              |
| Add accrued interest receivables        | -                | 24,784                             | 24,784                  |
| Less allowance for doubtful accounts    | 105.005          | (200,191)                          | (200,191)               |
| Total foreign items, net                | 187,225          | 19,801,561                         | 19,988,786              |
| Total domestic and foreign items, net   | 2,363,455        | 31,182,248                         | 33,545,703              |
|   |                  | 2017                               |                         |
|   | At call          | Term                               | Total                   |
| T                                       |                  | (in thousand Baht)                 |                         |
| Domestic items                          | 1 227 029        |                                    | 1 227 029               |
| Bank of Thailand                        | 1,337,938        | 10,087,521                         | 1,337,938               |
| Commercial banks                        | 703,011<br>2,297 |                                    | 10,790,532<br>1,202,297 |
| Specialised financial institutions      | 6,564            | 1,200,000                          | 6,564                   |
| Other financial institutions            | 2,049,810        | 11,287,521                         | 13,337,331              |
| Total  Add accrued interest receivables | 2,049,810        | 2,363                              | 2,363                   |
| Less allowance for doubtful accounts    | _                | (112,943)                          | (112,943)               |
| Total domestic items, net               | 2,049,810        | 11,176,941                         | 13,226,751              |
| Total domestic tems, net                | 2,049,010        |                                    | 10,220,701              |
| Foreign items                           |                  |                                    |                         |
| US Dollar                               | -                | 20,196,796                         | 20,196,796              |
| Euro                                    | _                | 1,795,253                          | 1,795,253               |
| Other currencies                        | 78,930           | 439,865                            | 518,795                 |
| Total                                   | 78,930           | 22,431,914                         | 22,510,844              |
| Add accrued interest receivables        |                  | 2,436                              | 2,436                   |
| Total foreign items, net                | 78,930           | 22,434,350                         | 22,513,280              |
| Total domestic and foreign items, net   | 2,128,740        | 33,611,291                         | 35,740,031              |

#### 8 Derivatives

### 8.1 Trading derivatives

As at 31 December 2018 and 2017, the fair value and notional amount of derivatives classified by type of risk are as follows:

|                          | 2018       |             |                 |               |               |
|--------------------------|------------|-------------|-----------------|---------------|---------------|
|                          | Fair value |             | Notional amount |               |               |
| Type of risk             | Assets     | Liabilities | Up to 1 year    | Over 1 year   | Total         |
| • •                      |            |             | (in thousand Ba | ht)           |               |
| Foreign currency related | 6,989,289  | 6,274,953   | 910,642,071     | 65,064,440    | 975,706,511   |
| Interest rate related    | 7,306,653  | 6,761,960   | 695,665,527     | 1,439,180,415 | 2,134,845,942 |
| Commodities              | 793,755    | 793,755     | 1,870,686_      | 3,652,360     | 5,523,046     |
| Total                    | 15,089,697 | 13,830,668  | 1,608,178,284   | 1,507,897,215 | 3,116,075,499 |
|                          |            |             |                 |               |               |
|                          |            |             | 2017            |               |               |
|                          | Fair value |             | Notional amount |               |               |
| Type of risk             | Assets     | Liabilities | Up to 1 year    | Over 1 year   | Total         |
|                          |            |             | (in thousand Ba | ht)           |               |
| Foreign currency related | 6,633,523  | 7,634,842   | 778,607,956     | 74,182,204    | 852,790,160   |
| Interest rate related    | 8,258,385  | 8,100,112   | 1,566,182,592   | 1,140,727,325 | 2,706,909,917 |
| Commodities              | 475,004    | 475,004     | 9,130,826       | 6,077,779     | 15,208,605    |
| Total                    | 15,366,912 | 16,209,958  | 2,353,921,374   | 1,220,987,308 | 3,574,908,682 |

The "notional amount" is a measure of volume, which may be used for examining changes in derivative activities over time. The notional amount is the face value of the contract. Unlike on-financial reporting financial instruments, the notional amount of a derivative does not necessarily reflect the amount at risk, which is generally only a small fraction of this value.

As at 31 December 2018 and 2017, proportions of the notional amount of derivative transactions, classified by counterparties, consisted of:

|                        | 2018 | 2017 |
|------------------------|------|------|
|                        | (%)  | )    |
| Counterparties         |      |      |
| Financial institutions | 97   | 97   |
| Third parties          | 3    | 3    |
| Total                  | 100  | 100  |

### 9 Investments, net

### 9.1 Classification of investment in securities

As at 31 December 2018 and 2017, the Branch classifies investment types, as follows:

|  | 2018               | 2017       |
|--|--------------------|------------|
|  | (in thousand Baht) |            |
| Trading investments - Fair value           |                    |            |
| Government and state enterprise securities | 6,718,021          | 4,074,613_ |
| Total                                      | 6,718,021          | 4,074,613  |

|   | 2018               | 2017       |
|---|--------------------|------------|
|   | (in thousand Baht) |            |
| Available-for-sale investments - Fair value |                    |            |
| Government and state enterprise securities  | 52,196,436         | 56,733,454 |
| Total                                       | 52,196,436         | 56,733,454 |
| General investments - Cost                  |                    |            |
| Non-marketable equity securities            | 1,000              | 1,000      |
| Less allowance for impairment               | (846)              | (835)      |
| Net   | 154                | 165        |
| Total investments, net                      | 58,914,611         | 60,808,232 |

Trading securities have contractual maturities of 3 days to 27 years. However, these are expected to be liquidated on a short term basis.

### 9.2 Fair value changes of available-for-sale investments, are as follows:

|   | 2018               | 2017    |
|---|--------------------|---------|
|   | (in thousand Baht) |         |
| Unrealised gain (loss) on fair value change of available-for-sale |                    |         |
| investments, net  | (85,941)           | 24,110  |
| Less deferred income tax  | 17,188_            | (4,822) |
| Net   | (68,753)           | 19,288  |

### 9.3 Debt securities classified by the remaining contractual maturity period are as follows:

|  | Within 1 year | 2018 Maturity over 1 to 5 years (in thousand Baht) | Total      |
|--|---------------|--|------------|
| Available-for-sale investments Government and state enterprise debt securities | 21,234,115    | 31,048,262   | 52,282,377 |
| Unrealised loss on fair value changes of                                       | 21,234,113    | 31,040,202   | 32,262,377 |
| available-for-sale investments   | (12,881)      | (73,060)   | (85,941)   |
| Total  | 21,221,234    | 30,975,202   | 52,196,436 |
|  | Within 1 year | 2017 Maturity over 1 to 5 years (in thousand Baht) | Total      |
| Available-for-sale investments Government and state enterprise debt securities | 16,461,899    | 40,247,445   | 56,709,344 |
| Unrealised gain on fair value changes of available-for-sale investments        | 5,327         | 18,783   | 24,110     |
| Total  | 16,467,226    | 40,266,228   | 56,733,454 |

### 10 Loans to customers and accrued interest receivables, net

### 10.1 Classified by type of loans

|  | 2018               | 2017        |
|--|--------------------|-------------|
|  | (in thousand Baht) |             |
| Overdrafts   | 188,517            | 232,996     |
| Loans  | 93,603,752         | 91,548,122  |
| Bills  | 336,958            | 428,893     |
| Less deferred revenue  | (28,795)           | (24,421)    |
| Total loans net from deferred revenue                                | 94,100,432         | 92,185,590  |
| Add accrued interest receivables                                     | 62,596             | 68,274      |
| Total loans net of deferred revenue and accrued interest receivables | 94,163,028         | 92,253,864  |
| Less allowance for doubtful accounts                                 |                    |             |
| - BoT's minimum requirement  |                    |             |
| - individual approach  | (1,612,540)        | (1,674,246) |
| - collective approach  | (1,167,956)        | (1,071,292) |
| - Allowance in excess  | (351,678)          | (397,844)   |
| Less revaluation allowance for debt restructuring                    | (682,054)          | (652,868)   |
| Total loans to customers and accrued interest receivables, net       | 90,348,800         | 88,457,614  |

### 10.2 Classified by currency and residency of debtors

|                  | Domestic   | 2018<br>Foreign | Total<br>(in thoi | Domestic usand Baht) | 2017<br>Foreign | Total      |
|------------------|------------|-----------------|-------------------|----------------------|-----------------|------------|
| Baht             | 92,271,512 | 451,141         | 92,722,653        | 89,694,356           | 432,358         | 90,126,714 |
| US Dollar        | 1,341,014  | -               | 1,341,014         | 1,949,784            | -               | 1,949,784  |
| Other currencies | 36,765     | _               | 36,765            | 87,837               | 21,255          | 109,092    |
| Total*           | 93,649,291 | 451,141         | 94,100,432        | 91,731,977           | 453,613         | 92,185,590 |

<sup>\*</sup> Loans to customers net of deferred revenue

### 10.3 Classified by type of business and loan classification

|                             | 2018       |           |             |            |         |            |
|-----------------------------|------------|-----------|-------------|------------|---------|------------|
|                             |            | Special   |             | Doubtful   |         |            |
|                             | Pass       | mention   | Substandard | Doubtful   | of loss | Total      |
|                             |            |           | (in thou    | sand Baht) |         |            |
| Agriculture and Mining      | 33,921     | -         | -           | -          | -       | 33,921     |
| Manufacturing and           |            |           |             |            |         |            |
| Commerce                    | 20,137,566 | 277,522   | -           | -          | 658,893 | 21,073,981 |
| Property development        |            |           |             |            |         |            |
| and construction            | 89,294     | 26        | -           | -          | -       | 89,320     |
| Infrastructure and services | 515,496    | 454,953   | -           | -          | -       | 970,449    |
| Housing loans               | 189,532    | 4,148     | -           | -          | -       | 193,680    |
| Others*                     | 68,356,014 | 1,823,332 | 1,316,249   | 102,962    | 140,524 | 71,739,081 |
| Total**                     | 89,321,823 | 2,559,981 | 1,316,249   | 102,962    | 799,417 | 94,100,432 |

<sup>\*</sup> Consist of credit cards and other retail lending.

<sup>\*\*</sup> Loans to customers net of deferred revenue.

|                             |            |           | 2           | 2017        |          |            |  |
|-----------------------------|------------|-----------|-------------|-------------|----------|------------|--|
|                             |            | Special   |             |             | Doubtful |            |  |
|                             | Pass       | mention   | Substandard | Doubtful    | of loss  | Total      |  |
|                             |            |           | (in thou    | isand Baht) |          |            |  |
| Agriculture and Mining      | 355,708    | -         | -           | -           | _        | 355,708    |  |
| Manufacturing and           |            |           |             |             |          |            |  |
| Commerce                    | 22,222,712 | 881,557   | -           | -           | 775,835  | 23,880,104 |  |
| Property development        |            |           |             |             |          |            |  |
| and construction            | 28,368     | =         | -           | -           | -        | 28,368     |  |
| Infrastructure and services | 895,335    | -         | -           | -           | -        | 895,335    |  |
| Housing loans               | 287,178    | 870       | -           | =           | 51       | 288,099    |  |
| Others*                     | 63,577,061 | 1,742,354 | 1,201,643   | 96,416      | 120,502  | 66,737,976 |  |
| Total**                     | 87,366,362 | 2,624,781 | 1,201,643   | 96,416      | 896,388  | 92,185,590 |  |

<sup>\*</sup> Consist of credit cards and other retail lending.

### 10.4 Classified by loan classification

| $\overline{}$ | Λ | 1 | O |
|---------------|---|---|---|
| Z             | u | ı | ň |

|                                     | Loans to customers and accrued interest receivable (in thou | Net amount<br>for setting allowance<br>for doubtful accounts<br>sand Baht) |     | Allowance for doubtful accounts** (in thousand Baht) |
|-------------------------------------|---|--|-----|--|
| Allowance as per BoT's              |   |  |     |  |
| minimum requirements                | 00 202 001  | 00 172 (41   | 1   | 1 079 024  |
| - Pass                              | 89,383,081  | 89,173,641   | 1   | 1,078,934  |
| <ul> <li>Special mention</li> </ul> | 2,561,319   | 2,536,153  | 2   | 170,279  |
| - Substandard                       | 1,316,249   | 1,316,249  | 100 | 1,316,249  |
| - Doubtful                          | 102,962   | 102,962  | 100 | 102,962  |
| - Doubtful loss                     | 799,417   | 794,126  | 100 | 794,126  |
| Total                               | 94,163,028  | 93,923,131   |     | 3,462,550  |
| Allowance in excess                 |   |  | •   | 351,678  |
| Total*                              |   |  |     | 3,814,228  |

<sup>\*</sup> Loans to customers net of deferred revenue and interest receivable.

2017

|   | Loans to customers and accrued interest receivable (in thou | Net amount for setting allowance for doubtful accounts sand Baht) | Rate used for setting allowance for doubtful accounts (%) | Allowance for doubtful accounts** (in thousand Baht) |
|---|---|---|---|--|
| Allowance as per BoT's minimum requirements |   |   |   |  |
| - Pass                                      | 87,422,718  | 86,636,196  | 1   | 1,053,253  |
| - Special mention                           | 2,636,699   | 2,635,157   | 2   | 156,035  |
| - Substandard                               | 1,201,643   | 1,201,643   | 100   | 1,201,643  |
| - Doubtful                                  | 96,416  | 96,416  | 100   | 96,416   |
| - Doubtful loss                             | 896,388   | 891,059   | 100   | 891,059  |
| Total                                       | 92,253,864  | 91,460,471  |   | 3,398,406  |
| Allowance in excess                         |   |   | •   | 397,844  |
| Total*                                      |   |   |   | 3,796,250  |

<sup>\*</sup> Loans to customers net of deferred revenue and interest receivable.

<sup>\*\*</sup> Loans to customers net of deferred revenue.

<sup>\*\*</sup> This also includes provision for other items i.e. trouble debt restructuring.

<sup>\*\*</sup> This also includes provision for other items i.e. trouble debt restructuring.

### 10.5 Non-performing loans

As of 31 December 2018 and 2017, the Branch has non-performing loans ("NPLs Gross") on accrual basis (including financial institutions) based on the BoT notification as follows:

|   | 2018                             | 2017                             |
|---|----------------------------------|----------------------------------|
| Non-performing loans, gross (in thousand Baht) Total loans used for NPLs ratio calculation (1) (in thousand Baht) Percentage of total loans (2) | 2,218,628<br>125,590,122<br>1.77 | 2,194,447<br>103,479,842<br>2.12 |

<sup>(1)</sup> Total loans used for NPLs ratio calculation are loans to customers as presented in the statement of financial position and loans to financial institutions as included in inter-bank and money market items.

As of 31 December 2018 and 2017, the Branch has non-performing loans, net ("NPLs Net") (including financial institutions) based on the BoT notification are as follows:

|   | 2018                         | 2017                        |
|---|------------------------------|-----------------------------|
| Non-performing loans, net (in thousand Baht) Total loans used for NPLs net ratio calculation (i) (in thousand Baht) Percentage of total loans (2) | 5,286<br>121,459,229<br>0.01 | 5,168<br>99,559,085<br>0.01 |

<sup>(1)</sup> Total loans used for NPLs ratio calculation are loans to customers as presented in the statements of financial position and loans to financial institutions, as included in inter-bank and money market items, after allowance for doubtful accounts of non-performing loans.

As at 31 December 2018, allowance for doubtful account of 2,213 million (2017: Baht 2,201 million) have been provided against the Branch's non-performing loans classified as substandard, doubtful and doubtful loss.

### 10.6 Purchase of Loans to customers

On 30 March 2018, Citibank N.A., Bangkok branch ("the Branch") and TISCO Financial Group ("TISCO") have signed an agreement involving the Branch's purchase of TISCO Bank Pcl.'s Unsecured Personal Loans portfolio and All-Ways Co. Ltd.'s Credit Card business. The acquisition was completed in two tranches with the Unsecured Personal Loans Portfolio migrated in June 2018 and Credit cards portfolio in September 2018. The Unsecured Personal Loans migration converted over 34,900 receivable accounts amounting to Baht 3,415 million (approximately equivalent to US Dollar 104 million). While, credit cards migration converted over 102,900 receivable accounts amounting to Baht of 2,482 million (approximately equivalent to US dollar 75 million).

### 11 Troubled debt restructuring

Losses on debt restructuring for the year ended 31 December 2018 and 2017 were as follows:

|                                 | 2010             |               |                    |               |  |
|---------------------------------|------------------|---------------|--------------------|---------------|--|
|                                 | Outstanding debt |               |                    |               |  |
|                                 |                  | Before        | After              | Loss on debt  |  |
| Types of Restructuring          | Cases*           | restructuring | restructuring      | restructuring |  |
|                                 |                  |               | (in thousand Baht) |               |  |
| Changes of repayment conditions | 6,699            | 879,459       | 727,607            | 193,938       |  |
| Total                           | 6,699            | 879,459       | 727,607            | 193,938       |  |
| A 0444                          |                  |               |                    |               |  |

2018

<sup>(2)</sup> The ratio of NPLs Gross to total loans before allowance for doubtful accounts of non-performing loans.

<sup>(2)</sup> The ratio of NPLs net to total loans after allowance for doubtful accounts of non-performing loans.

| 2017             |
|------------------|
| Outstanding debt |

|                                 |        | Before        | After              | Loss on debt  |
|---------------------------------|--------|---------------|--------------------|---------------|
| Types of Restructuring          | Cases* | restructuring | restructuring      | restructuring |
|                                 |        | -             | (in thousand Baht) |               |
| Changes of repayment conditions | 7,533  | 888,034       | 740,274            | 189,894       |
| Total                           | 7,533  | 888,034       | 740,274            | 189,894       |

<sup>\*</sup> incurred during the year.

As at 31 December 2018 and 2017, the Branch has balances of restructured loans as follows:

|   |        | 2018                                     |        | 2017                                  |
|---|--------|--|--------|---------------------------------------|
|   |        | Total                                    |        | Total                                 |
|   | Cases  | outstanding debt<br>before restructuring | Cases  | outstanding debt before restructuring |
|   | Cases  | (in thousand Baht)                       | Cases  | (in thousand Baht)                    |
| Restructured loans which are classified as NPLs     |        | 357,076                                  |        | 346,918                               |
| Restructured loans which are not classified as NPLs |        | 1,177,735                                |        | 1,235,430                             |
| Total   | 21,348 | 1,534,811                                | 22,391 | 1,582,348                             |

The Branch recognised interest income from debt restructuring for the years ended 31 December 2018 and 2017 as follows:

|                 | 2018         | 2017    |
|-----------------|--------------|---------|
|                 | (in thousand | d Baht) |
| Interest income | 138,996      | 127,469 |
| Total           | 138,996      | 127,469 |

### 12 Allowance for doubtful accounts

Movements in the allowance for doubtful accounts for loans to customers during the year ended 31 December 2018 and 2017 consisted of:

|                       |         |         |           | 2018         |             |           |             |
|-----------------------|---------|---------|-----------|--------------|-------------|-----------|-------------|
|                       |         | Special | Sub       |              | Doubtful    | Excess of |             |
|                       | Pass    | mention | standard  | Doubtful     | loss        | allowance | Total       |
|                       |         |         |           | (in thousand | l Baht)     |           |             |
| Beginning balance     | 860,152 | 43,186  | 936,824   | 29,102       | 876,274     | 397,844   | 3,143,382   |
| Doubtful accounts     | 23,298  | (2,401) | 106,833   | 2,752        | 1,819,259   | (46,166)  | 1,903,575   |
| Bad debts written off | -       | -       | -         | -            | (1,849,562) | -         | (1,849,562) |
| Others                |         |         |           |              | (65,221)    |           | (65,221)    |
| Ending balance        | 883,450 | 40,785  | 1,043,657 | 31,854       | 780,750     | 351,678   | 3,132,174   |
|                       |         |         |           | 2017         |             |           |             |
|                       |         | Special | Sub       | 2017         | Doubtful    | Excess of |             |
|                       | Pass    | mention | standard  | Doubtful     | loss        | allowance | Total       |
|                       | 1 455   |         |           | (in thousand | l Baht)     |           |             |
| Beginning balance     | 830,770 | 52,594  | 1,066,419 | 27,329       | 893,240     | 391,609   | 3,261,961   |
| Doubtful accounts     | 29,382  | (9,408) | (129,595) | 1,773        | 1,565,371   | 6,235     | 1,463,758   |
| Bad debts written off | -       | -       | -         | -            | (1,576,051) | -         | (1,576,051) |
| Others                |         |         | _         |              | (6,286)     | -         | (6,286)     |
| Ending balance        | 860,152 | 43,186  | 936,824   | 29,102       | 876,274     | 397,844   | 3,143,382   |

### 13 Revaluation allowance for debt restructuring

|                                 | 2018         | 2017      |
|---------------------------------|--------------|-----------|
|                                 | (in thousand | Baht)     |
| Beginning balance               | 652,868      | 696,705   |
| Increase                        | 168,182      | 83,632    |
| Amortisation of interest income | (138,996)    | (127,469) |
| Ending balance                  | 682,054      | 652,868   |

# 14 Leasehold building improvements and equipment, net

Changes in leasehold building improvements and equipment during the year ended 31 December 2018 and 2017 were as follows:

The cost of the Branch's fully depreciated leasehold building improvements and equipment that was still in use as at 31 December 2018 amounted to Baht 518 million (2017: Baht 968.5 million).

# 15 Intangible assets, net

As at 31 December 2018 and 2017, changes in intangible assets were as follows:

|                          | Net book value<br>as of<br>31 December 2018    | 32,971<br>433,874<br>466,845                                 | Net book value                      | as of<br>31 December 2017            | 44,394  |
|--------------------------|--|--|-------------------------------------|--------------------------------------|---|
|                          | Ending<br>balance                              | 557,367<br>377,187<br><b>934,554</b>                         |                                     | Ending<br>balance                    | 592,870<br>293,349<br><b>886,219</b>                  |
| amortisation             | Accumulated<br>amortisation on<br>transfer out | (66,057)   | amortisation<br>Accumulated         | amortisation on<br>transfer out      | (12,167)  |
| Accumulated amortisation | Amortisation                                   | 30,554<br>83,838<br>114,392                                  | Accumulated amortisation Accumulate | Amortisation                         | 29,346<br>6,339<br><b>35,685</b>                      |
|                          | Beginning balance (in thousand Baht)           | 592,870<br>293,349<br><b>886,219</b>                         |                                     | Beginning balance (in thousand Baht) | 575,691<br>287,010<br><b>862,701</b>                  |
|                          | Ending<br>balance                              | 590,338<br>811,061<br>1,401,399                              |                                     | Ending<br>balance<br>(in t           | 637,264<br>293,349<br><b>930,613</b>                  |
| Cost                     | Written-off                                    | (66,057)   | Cost                                | Written-off                          | (12,167)  |
| J                        | Additions                                      | 19,131<br>517,712<br><b>536,843</b>                          | •                                   | Additions                            |   |
|                          | Beginning<br>balance                           | 637,264<br>293,349<br><b>930,613</b>                         |                                     | Beginning<br>balance                 | 649,431<br>293,349<br><b>942,780</b>                  |
|                          | Net book value<br>as of<br>1 January 2018      | 44,394   | Net book value                      | as of<br>1 January 2017              | 73,740<br>6,339<br><b>80,079</b>                      |
|                          |  | Computer Software<br>Other intangible assets<br><b>Total</b> |                                     |                                      | Computer Software<br>Other intangible assets<br>Total |

### 16 Deferred tax assets, net

Deferred tax assets and liabilities determined after offseting are included in the statements of financial position as follows:

|                          | 2018       | 2017      |
|--------------------------|------------|-----------|
|                          | (in thouse | and Baht) |
| Deferred tax assets      | 344,947    | 320,992   |
| Deferred tax liabilities | (3,427)    | (14,868)  |
| Net                      | 341,520    | 306,124   |

Movements in deferred tax assets and liabilities during the years ended 31 December 2018 and 2017 were as follows:

| ·                                  |           | (Charged) | /credited to: |             |
|------------------------------------|-----------|-----------|---------------|-------------|
|                                    | At        |           | Other         | At          |
|                                    | 1 January | Profit    | comprehensive | 31 December |
|                                    | 2018      | or loss   | income        | 2018        |
|                                    |           | (Not      | te 34)        |             |
|                                    |           | ,         | and Baht)     |             |
| Deferred tax assets                |           |           |               |             |
| Equipment depreciation             | 5,730     | (1,333)   | -             | 4,397       |
| Interest income                    | 29,613    | 5,049     | -             | 34,662      |
| Provision for employee benefit and |           |           |               |             |
| deferred revenue on customer       |           |           |               |             |
| loyalty programme                  | 285,262   | (1,526)   | (4,819)       | 278,917     |
| Unrealised loss on fair value      | ·         | • • • •   |               |             |
| changes of available-for-sale      |           |           |               |             |
| securities                         | -         | -         | 17,188        | 17,188      |
| Intangible assets                  | -         | 9,373     | -             | 9,373       |
| Others                             | 387       | 23        | -             | 410         |
| Total                              | 320,992   | 11,586    | 12,369        | 344,947     |
|                                    |           |           |               |             |
| Deferred tax liabilities           |           |           |               |             |
| Intangible assets                  | 8,472     | (8,472)   | -             | -           |
| Unrealised gain on fair value      |           |           |               |             |
| changes of available-for-sale      |           |           |               |             |
| securities                         | 4,822     | -         | (4,822)       | -           |
| Gain from trading securities       | 1,574     | 1,853     | -             | 3,427       |
| Total                              | 14,868    | (6,619)   | (4,822)       | 3,427       |
|                                    |           |           |               |             |
| Net                                | 306,124   | 18,205    | 17,191        | 341,520     |

|    |                                    |           | (Charged)/credited to: |                     |             |
|----|------------------------------------|-----------|------------------------|---------------------|-------------|
|    |                                    | At        |                        | Other               | At          |
|    |                                    | 1 January | Profit                 | comprehensive       | 31 December |
|    |                                    | 2017      | or loss                | income              | 2017        |
|    |                                    |           |                        | te 34)<br>and Baht) |             |
|    | Deferred tax assets                |           | (III IIIOIIS           | ana Banij           |             |
|    | Equipment depreciation             | 6,817     | (1,087)                | _                   | 5,730       |
|    | Interest income                    | 22,913    | 6,700                  | -                   | 29,613      |
|    | Provision for employee benefit and | <b>,</b>  | ,                      |                     |             |
|    | deferred revenue on customer       |           |                        |                     |             |
|    | loyalty programme                  | 245,660   | 40,100                 | (498)               | 285,262     |
|    | Unrealised loss on fair value      |           |                        |                     |             |
|    | changes of available-for-sale      |           |                        |                     |             |
|    | securities                         | 47,399    | -                      | (47,399)            | -           |
|    | Loss from trading securities       | 2,461     | (2,461)                | -                   | -           |
|    | Others                             | 616       | (229)                  | - (45,005)          | 387         |
|    | Total                              | 325,866   | 43,023                 | (47,897)            | 320,992     |
|    | Deferred tax liabilities           |           |                        |                     |             |
|    | Intangible assets                  | 12,539    | (4,067)                | -                   | 8,472       |
|    | Unrealised gain on fair value      | •         | • • •                  |                     |             |
|    | changes of available-for-sale      |           |                        |                     |             |
|    | securities                         | -         | <b>-</b>               | 4,822               | 4,822       |
|    | Gain from trading securities       | _         | 1,574                  |                     | 1,574       |
|    | Total                              | 12,539    | (2,493)                | 4,822               | 14,868      |
|    | Net                                | 313,327   | 45,516                 | (52,719)            | 306,124     |
|    | -                                  |           |                        |                     |             |
| 17 | Other assets, net                  |           |                        |                     |             |
|    | ,                                  |           |                        | 2018                | 2017        |
|    |                                    |           |                        | (in thousa          | nd Baht)    |
|    | Other accounts receivable          |           |                        | 4,700,849           | 1,908,805   |
|    | Accrued income                     |           |                        | 252,643             | 330,431     |
|    | Prepaid expenses and deferred exp  | enses     |                        | 344,917             | 346,509     |
|    | Refundable deposits                |           |                        | 30,190              | 16,640      |
|    | Others                             |           |                        | 654,013             | 476,311     |
|    | Total                              |           | _                      | 5,982,612           | 3,078,696   |
|    | 1 7 6664                           |           | =                      |                     |             |

### 18 Classified assets

As of 31 December 2018 and 2017, classified assets of the Branch, were categorised by quality in compliance with the BoT's regulations, taking into account analyses of each loan and appraisal of the financial standing of each borrower, as follows:

|                 |             | 2                          | 2018                         |             |
|-----------------|-------------|----------------------------|------------------------------|-------------|
|                 |             |                            | Loans to                     |             |
|                 |             |                            | customers and                |             |
|                 | Investments | Interbank and money market | accrued interest receivables | Total       |
|                 |             | (in thou                   | ısand Baht)                  |             |
| Pass            | _           | 31,517,172                 | 89,383,081                   | 120,900,253 |
| Special mention | _           | -                          | 2,561,319                    | 2,561,319   |
| Sub-standard    | -           | -                          | 1,316,249                    | 1,316,249   |
| Doubtful        | _           | -                          | 102,962                      | 102,962     |
| Doubtful loss   | 143,038     | -                          | 799,417                      | 942,455_    |
| Total           | 143,038     | 31,517,172                 | 94,163,028                   | 125,823,238 |

|      |  |   | Investments  | Interbank a<br>money mar  | custon<br>and accrued   | ns to<br>ners and<br>l interest<br>vables                       | Total  |
|------|--|---|--|---|---|---|--|
|      | Pass<br>Special mention<br>Sub-standard  |   | -<br>-<br>-  | 11,296,61<br>-<br>-   | 2,6<br>1,2  | 22,71 <b>8</b><br>36,699<br>01,643                              | 98,719,333<br>2,636,699<br>1,201,643   |
|      | Doubtful<br>Doubtful loss<br><b>Total</b>  |   | 7,183<br><b>7,183</b>                                  | 11,296,61   | 8   | 96,416<br>96,388<br><b>53,864</b>                               | 96,416<br>903,571<br><b>103,557,662</b>  |
| 19   | Deposits   |   |  |   |   |   |  |
| 19.1 | Classified by ty   | pe of deposits  |  |   | 20  | 18  | 2017   |
|      |  |   |  |   |   | (in thousand  |  |
|      | Current  |   |  |   |   | 351,083   | 26,494,762   |
|      | Savings  |   |  |   | 112,  | 439,851   | 103,998,116  |
|      | Term   |   |  |   |   | 400.000   | 1 005 001  |
|      | - Less than 6 m  |   |  |   |   | 480,003   | 1,925,221  |
|      | - 6 months but   | -   | ar   |   |   | 935,957<br>153,920  | 2,108,979<br>478,314   |
|      | - 1 year and ov <b>Total</b>   | er  |  |   |   | 360,814   | 135,005,392  |
|      | 10111  |   |  |   |   |   |  |
| 400  | C1 'C 11   |   |  |   |   |   |  |
| 19.2 | Classified by cu   | rrency and re   | esidency of de   | epositors   |   |   |  |
| 19.2 | Classified by cu   | rrency and re   | esidency of de<br>2018                                 | epositors   |   | 2017  |  |
| 19.2 | Classified by cu   | rrency and re   | -  | Total   | Domestic  | 2017<br>Foreign   | Total  |
| 19.2 | ·  | Domestic  | 2018<br>Foreign  | Total<br>(in thou   | isand Baht)   | Foreign   |  |
| 19.2 | Baht   | Domestic 104,075,106  | 2018<br>Foreign<br>5,374,964                           | Total<br>(in thou<br>109,450,070  | usand Baht)<br>107,417,874  | Foreign<br>4,903,013  | 112,320,887  |
| 19.2 | Baht<br>US Dollar  | Domestic<br>104,075,106<br>23,046,773   | 2018<br>Foreign<br>5,374,964<br>3,200,315              | Total<br>(in thou   | sand Baht)<br>107,417,874<br>15,896,926   | Foreign 4,903,013 4,560,288                                     | 112,320,887<br>20,457,214  |
| 19.2 | Baht   | Domestic 104,075,106  | 2018<br>Foreign<br>5,374,964                           | Total (in thous) 109,450,070 26,247,088   | usand Baht)<br>107,417,874  | Foreign<br>4,903,013  | 112,320,887  |
|      | Baht US Dollar Other currencies Total  | Domestic  104,075,106 23,046,773 2,170,140 129,292,019                                    | 2018 Foreign  5,374,964 3,200,315 1,493,516 10,068,795 | Total (in thousand) 109,450,070 26,247,088 3,663,656 139,360,814  | sand Baht)<br>107,417,874<br>15,896,926<br>703,027  | Foreign 4,903,013 4,560,288 1,524,264                           | 112,320,887<br>20,457,214<br>2,227,291   |
| 19.2 | Baht<br>US Dollar<br>Other currencies  | Domestic  104,075,106 23,046,773 2,170,140 129,292,019                                    | 2018 Foreign  5,374,964 3,200,315 1,493,516 10,068,795 | Total (in thousand) 109,450,070 26,247,088 3,663,656 139,360,814  | sand Baht)<br>107,417,874<br>15,896,926<br>703,027  | Foreign 4,903,013 4,560,288 1,524,264                           | 112,320,887<br>20,457,214<br>2,227,291   |
|      | Baht US Dollar Other currencies Total  | Domestic  104,075,106 23,046,773 2,170,140 129,292,019                                    | 2018 Foreign  5,374,964 3,200,315 1,493,516 10,068,795 | Total (in thousand) 109,450,070 26,247,088 3,663,656 139,360,814  | sand Baht) 107,417,874 15,896,926 703,027 124,017,827                                     | Foreign 4,903,013 4,560,288 1,524,264                           | 112,320,887<br>20,457,214<br>2,227,291   |
|      | Baht US Dollar Other currencies Total  | Domestic  104,075,106 23,046,773 2,170,140 129,292,019                                    | 2018 Foreign  5,374,964 3,200,315 1,493,516 10,068,795 | Total (in thousand) 109,450,070 26,247,088 3,663,656 139,360,814  | sand Baht) 107,417,874 15,896,926 703,027 124,017,827                                     | Foreign  4,903,013  4,560,288  1,524,264  10,987,565   018  erm | 112,320,887<br>20,457,214<br>2,227,291   |
|      | Baht US Dollar Other currencies Total Interbank and  | Domestic  104,075,106 23,046,773 2,170,140 129,292,019                                    | 2018 Foreign  5,374,964 3,200,315 1,493,516 10,068,795 | Total (in thous) 109,450,070 26,247,088 3,663,656 139,360,814 abilities)                                  | sand Baht) 107,417,874 15,896,926 703,027 124,017,827                                     | Foreign  4,903,013  4,560,288  1,524,264  10,987,565            | 112,320,887<br>20,457,214<br>2,227,291<br>135,005,392  |
|      | Baht US Dollar Other currencies Total Interbank and  | Domestic  104,075,106 23,046,773 2,170,140 129,292,019  money mar                         | 2018 Foreign  5,374,964 3,200,315 1,493,516 10,068,795 | Total (in thous) 109,450,070 26,247,088 3,663,656 139,360,814 abilities) At call                          | 107,417,874<br>107,417,874<br>15,896,926<br>703,027<br>124,017,827<br>2<br>T<br>(in thou. | Foreign  4,903,013  4,560,288  1,524,264  10,987,565   018  erm | 112,320,887<br>20,457,214<br>2,227,291<br>135,005,392  |
|      | Baht US Dollar Other currencies Total Interbank and  Domestic items Commercial bar   | Domestic  104,075,106 23,046,773 2,170,140 129,292,019  money mar                         | 2018 Foreign  5,374,964 3,200,315 1,493,516 10,068,795 | Total (in thou 109,450,070 26,247,088 3,663,656 139,360,814  abilities)  At call                          | 107,417,874<br>15,896,926<br>703,027<br>124,017,827<br>2<br>T<br>(in thou.                | Foreign  4,903,013  4,560,288  1,524,264  10,987,565   018  erm | 112,320,887<br>20,457,214<br>2,227,291<br>135,005,392<br>Total   |
|      | Baht US Dollar Other currencies Total Interbank and  | Domestic  104,075,106 23,046,773 2,170,140 129,292,019  money mar                         | 2018 Foreign  5,374,964 3,200,315 1,493,516 10,068,795 | Total (in thous) 109,450,070 26,247,088 3,663,656 139,360,814 abilities) At call                          | 2<br>T<br>(in thou.   | Foreign  4,903,013  4,560,288  1,524,264  10,987,565   018  erm | 112,320,887<br>20,457,214<br>2,227,291<br>135,005,392  |
|      | Baht US Dollar Other currencies Total  Interbank and  Domestic items Commercial bar Other financial it Total domestic                                  | Domestic  104,075,106 23,046,773 2,170,140 129,292,019  money mar                         | 2018 Foreign  5,374,964 3,200,315 1,493,516 10,068,795 | Total (in thous) 109,450,070 26,247,088 3,663,656 139,360,814  abilities)  At call  8, 6,137              | 2<br>T<br>(in thou.   | Foreign  4,903,013  4,560,288  1,524,264  10,987,565   018  erm | 112,320,887<br>20,457,214<br>2,227,291<br>135,005,392<br>Total<br>8,366<br>6,137,189                                     |
|      | Baht US Dollar Other currencies Total  Interbank and  Domestic items Commercial bar Other financial it Total domestic Foreign items                    | Domestic  104,075,106 23,046,773 2,170,140 129,292,019  money mar                         | 2018 Foreign  5,374,964 3,200,315 1,493,516 10,068,795 | Total (in thous) 109,450,070 26,247,088 3,663,656 139,360,814  abilities)  At call  8 6,137 6,145         | 2<br>T<br>(in thou.   | Foreign  4,903,013  4,560,288  1,524,264  10,987,565   018  erm | 112,320,887<br>20,457,214<br>2,227,291<br>135,005,392<br>Total<br>8,366<br>6,137,189                                     |
|      | Baht US Dollar Other currencies Total  Interbank and  Domestic items Commercial bar Other financial it Total domestic                                  | Domestic  104,075,106 23,046,773 2,170,140 129,292,019  money mar                         | 2018 Foreign  5,374,964 3,200,315 1,493,516 10,068,795 | Total (in thous) 109,450,070 26,247,088 3,663,656 139,360,814  abilities)  At call  8, 6,137 6,145, 4,911 | 2<br>T<br>(in thou.   | Foreign  4,903,013  4,560,288  1,524,264  10,987,565   018  erm | 112,320,887<br>20,457,214<br>2,227,291<br>135,005,392<br>Total<br>8,366<br>6,137,189<br>6,145,555                        |
|      | Baht US Dollar Other currencies Total  Interbank and  Domestic items Commercial bar Other financial it Total domestic Foreign items Baht               | Domestic  104,075,106 23,046,773 2,170,140 129,292,019  money mar                         | 2018 Foreign  5,374,964 3,200,315 1,493,516 10,068,795 | Total (in thous) 109,450,070 26,247,088 3,663,656 139,360,814  abilities)  At call  8, 6,137 6,145, 4,911 | 2<br>T (in thouse, 366, 189, 5555)  | Foreign  4,903,013  4,560,288  1,524,264  10,987,565   018  erm | 112,320,887 20,457,214 2,227,291 135,005,392  Total  8,366 6,137,189 6,145,555  4,911,011                                |
|      | Baht US Dollar Other currencies Total Interbank and  Domestic items Commercial bar Other financial it Total domestic Foreign items Baht US Dollar      | Domestic  104,075,106 23,046,773 2,170,140 129,292,019  money mar  aks institutions items | 2018 Foreign  5,374,964 3,200,315 1,493,516 10,068,795 | Total (in thou 109,450,070 26,247,088 3,663,656 139,360,814  abilities)  At call  8 6,137 6,145 4,911     | 2<br>T (in thouse, 366, 189, 5555)  | Foreign  4,903,013  4,560,288  1,524,264  10,987,565   018  erm | 112,320,887<br>20,457,214<br>2,227,291<br>135,005,392<br>Total<br>8,366<br>6,137,189<br>6,145,555<br>4,911,011<br>62,470 |
|      | Baht US Dollar Other currencies Total Interbank and  Domestic items Commercial bar Other financial it Total domestic Foreign items Baht US Dollar Euro | Domestic  104,075,106 23,046,773 2,170,140 129,292,019  money mar  aks institutions items | 2018 Foreign  5,374,964 3,200,315 1,493,516 10,068,795 | Total (in thou 109,450,070 26,247,088 3,663,656 139,360,814  abilities)  At call  8 6,137 6,145 4,911     | 2 T (in thouse, 5366, 73  | Foreign  4,903,013  4,560,288  1,524,264  10,987,565   018  erm | 112,320,887 20,457,214 2,227,291 135,005,392  Total  8,366 6,137,189 6,145,555  4,911,011 62,470 776,536                 |

11,895,645

Total domestic and foreign items

11,895,645

21

| 1,762  |  | At call                        | 2017<br>Term<br>(in thousand Baht) | Total      |
|--|--|--------------------------------|------------------------------------|------------|
| Other financial institutions   | Domestic items   |                                |                                    | 1.760      |
| Present value of unfunded obligations   C,553,053   C,553,053,053   C,553,053,053,053   C,553,053,053,053   C,553,053,053,053   C,553,053,053,053,053   C,553,053,053,053,053,053,053,053,053,053  | Commercial banks                                       |                                | -                                  |            |
| Present value of unfunded obligations   Present value of unfunded obligation was determined as follow:    Present value of unfunded obligations   Present value of unfunded obligation was determined as follow:    Present value of unfunded obligations obligation was determined as follow:    Present value of unfunded obligations obligations   Present value of unfunded value of unfunded value of unfunded    |  |                                |                                    |            |
| Statement of financial position obligations   Statement of financial position obligations   Statement of profit or loss and other comprehensive income:    Year ended 31 December   Year ended 31 December   Statement of profit or loss and other comprehensive income: Recognised in profit or loss: Recognised in other comprehensive income: Recognised in other compreh   | Total domestic items                                   | 6,553,053                      |                                    | 0,555,055  |
| US Dollar  | Foreign items  | 5 40 F 500                     |                                    | 5 427 509  |
| Statement of financial position obligations   2018 (in thousand Baht)  |  |                                | -                                  |            |
| Other currencies         7,442         -         7,442           Total foreign items         6,272,192         -         6,272,192           Total domestic and foreign items         12,825,245         -         12,825,245           Employee benefit obligations           Employee benefit obligations           Statement of financial position obligations for:   | US Dollar  | •                              | -                                  |            |
| Total foreign items  | Euro   | •                              | -                                  | •          |
| Total domestic and foreign items   12,825,245   -   12,825,245   | Other currencies                                       |                                |                                    |            |
| Employee benefit obligations  2018 2017 (in thousand Baht)  Statement of financial position obligations for: Post-employment benefits (Legal Severance Payment Plan) 440,407 444,250 Other long-term employee benefits 56,126 56,612 Total 496,533 500,862  *Other long-term employee benefits are included under other liabilities in the statement of financial position.  Year ended 31 December 2018 2017 (in thousand Baht)  Statement of profit or loss and other comprehensive income: Recognised in profit or loss: Post-employment benefits (Legal Severance Payment Plan) 43,230 42,239 Other long-term employee benefits 1,504 (4,062) Total 44,734 38,177  Recognised in other comprehensive income: Actuarial gain recognised in the year (24,096) (2,490) Total 20,638 35,687  The statement of financial position obligation was determined as follow:  Present value of unfunded obligations 440,407 444,250   | <u> </u>   |                                |                                    |            |
| Statement of financial position obligations for: Post-employment benefits (Legal Severance Payment Plan) Other long-term employee benefits* Total  *Other long-term employee benefits are included under other liabilities in the statement of financial position.  *Year ended 31 December  *Other long-term employee benefits are included under other liabilities in the statement of financial position.  *Year ended 31 December  *Statement of profit or loss and other comprehensive income: Recognised in profit or loss Post-employment benefits (Legal Severance Payment Plan) Other long-term employee benefits 1,504 (4,062) Total  *Recognised in other comprehensive income: Actuarial gain recognised in the year  *Actuarial gain recognised in the year  *Total  *2018 2017 (24,096) (2,490) Total  *20,638 2017 (in thousand Baht)  *Present value of unfunded obligations  *440,407 444,250   | Total domestic and foreign items                       | 12,825,245                     |                                    | 12,825,245 |
| Statement of financial position obligations for: Post-employment benefits (Legal Severance Payment Plan) 440,407 444,250 Other long-term employee benefits* 56,126 56,612 Total 56,126 56,612  *Other long-term employee benefits are included under other liabilities in the statement of financial position.  *Year ended 31 December 2018 2017 (in thousand Baht)  Statement of profit or loss and other comprehensive income: Recognised in profit or loss: Post-employment benefits (Legal Severance Payment Plan) 43,230 42,239 Other long-term employee benefits 1,504 (4,062) Total 44,734 38,177  Recognised in other comprehensive income: Actuarial gain recognised in the year (24,096) (2,490) Total 20,638 35,687  The statement of financial position obligation was determined as follow:  2018 2017 (in thousand Baht)  Present value of unfunded obligations 440,407 444,250   | Employee benefit obligations                           |                                |                                    |            |
| Statement of financial position obligations for: Post-employment benefits (Legal Severance Payment Plan) 440,407 444,250 Other long-term employee benefits* 56,126 56,612 Total 56,126 56,612  *Other long-term employee benefits are included under other liabilities in the statement of financial position.  *Year ended 31 December 2018 2017 (in thousand Baht)  Statement of profit or loss and other comprehensive income: Recognised in profit or loss: Post-employment benefits (Legal Severance Payment Plan) 43,230 42,239 Other long-term employee benefits 1,504 (4,062) Total 44,734 38,177  Recognised in other comprehensive income: Actuarial gain recognised in the year (24,096) (2,490) Total 20,638 35,687  The statement of financial position obligation was determined as follow:  Present value of unfunded obligations 440,407 444,250   |  |                                | 2018                               | 2017       |
| Post-employment benefits (Legal Severance Payment Plan) Other long-term employee benefits* 56,126 56,612  Total 56,126 56,612  Total 496,533 500,862  *Other long-term employee benefits are included under other liabilities in the statement of financial position.  *Year ended 31 December 2018 2017   |  |                                |                                    |            |
| Post-employment benefits (Legal Severance Payment Plan) Other long-term employee benefits* 56,126 56,612  Total 56,126 56,612  Total 496,533 500,862  *Other long-term employee benefits are included under other liabilities in the statement of financial position.  *Year ended 31 December 2018 2017   | Statement of financial position obligations            | s for:                         | 1                                  |            |
| Other long-term employee benefits are included under other liabilities in the statement of financial position.  Year ended 31 December  Year ended 31 December  Statement of profit or loss and other comprehensive income:  Recognised in profit or loss:  Post-employment benefits (Legal Severance Payment Plan) Other long-term employee benefits  1,504 (4,062)  Total  Recognised in other comprehensive income:  Actuarial gain recognised in the year  Actuarial gain recognised in the year  Total  The statement of financial position obligation was determined as follow: $ 2018 2017 (in thousand Baht) $ Present value of unfunded obligations  440,407 444,250  |  |                                | 440,407                            | •          |
| *Other long-term employee benefits are included under other liabilities in the statement of financial position.  *Year ended 31 December  **Counter of profit or loss and other comprehensive income:  **Recognised in profit or loss:  **Post-employment benefits (Legal Severance Payment Plan)  **Other long-term employee benefits  **Total**  **Recognised in other comprehensive income:  **Actuarial gain recognised in the year  **Total**  **To | Other long-term employee benefits*                     |                                | 56,126                             |            |
| Year ended 31 December $2018$<br>(in thousand Baht) $2017$<br>(in thousand Baht)Statement of profit or loss and other comprehensive income:<br>Recognised in profit or loss:<br>Post-employment benefits (Legal Severance Payment Plan)<br>Other long-term employee benefits<br>Total $43,230$<br>   | Total  |                                | 496,533                            | 500,862    |
| Statement of profit or loss and other comprehensive income:  Recognised in profit or loss: Post-employment benefits (Legal Severance Payment Plan) Other long-term employee benefits  Total  Recognised in other comprehensive income: Actuarial gain recognised in the year Actuarial gain recognised in the year Total  The statement of financial position obligation was determined as follow:  2018 (in thousand Baht)  Present value of unfunded obligations  440,407  444,250   | * Other long-term employee benefits are included under | er other liabilities in the st | atement of financial position.     |            |
| Statement of profit or loss and other comprehensive income:  Recognised in profit or loss: Post-employment benefits (Legal Severance Payment Plan) Other long-term employee benefits  Total  Recognised in other comprehensive income: Actuarial gain recognised in the year Total  Total  Capaba  Cap | Voor anded 31 December                                 |                                | 2018                               | 2017       |
| Recognised in profit or loss:Post-employment benefits (Legal Severance Payment Plan) $43,230$ $42,239$ Other long-term employee benefits $1,504$ $(4,062)$ Total $44,734$ $38,177$ Recognised in other comprehensive income:Actuarial gain recognised in the year $(24,096)$ $(2,490)$ Total $20,638$ $35,687$ The statement of financial position obligation was determined as follow:2018 $2017$ (in thousand Baht)Present value of unfunded obligations $440,407$ $444,250$   | Tear chaca 31 December                                 |                                | (in thousand                       | l Baht)    |
| Post-employment benefits (Legal Severance Payment Plan) Other long-term employee benefits  Total  Recognised in other comprehensive income: Actuarial gain recognised in the year  Total  Total  The statement of financial position obligation was determined as follow:  2018 (in thousand Baht)  Present value of unfunded obligations  440,407  444,250  |  | orehensive income:             |                                    |            |
| Other long-term employee benefits $1,504$<br>$44,734$ $(4,062)$<br>$38,177$ Recognised in other comprehensive income:<br>Actuarial gain recognised in the year $(24,096)$<br>$20,638$ $(2,490)$ Total $20,638$ $35,687$ The statement of financial position obligation was determined as follow: $2018$<br>$(in thous and Baht)$ Present value of unfunded obligations $440,407$ $444,250$   |  | avment Plan)                   | 43,230                             | 42,239     |
| Total44,73438,177Recognised in other comprehensive income:<br>Actuarial gain recognised in the year $(24,096)$<br>$20,638$ $(2,490)$ Total $20,638$ $35,687$ The statement of financial position obligation was determined as follow: $2018$<br>(in thousand Baht)Present value of unfunded obligations $440,407$ $444,250$  |  | •                              | 1,504                              | (4,062)    |
| Actuarial gain recognised in the year  | Total  |                                | 44,734                             | 38,177     |
| Actuarial gain recognised in the year  | D  |                                |                                    |            |
| Total  20,638  35,687  The statement of financial position obligation was determined as follow:  2018 2017 (in thousand Baht)  Present value of unfunded obligations  440,407  444,250   |  | 16.                            | (24.096)                           | (2.490)    |
| The statement of financial position obligation was determined as follow:  2018 2017 (in thousand Baht)  Present value of unfunded obligations 440,407 444,250  |  |                                |                                    |            |
| Present value of unfunded obligations  2018 2017 (in thousand Baht)  440,407 444,250   | Total  |                                |                                    |            |
| Present value of unfunded obligations  (in thousand Baht)  440,407 444,250   | The statement of financial position obligation         | on was determined as           | follow:                            |            |
| Present value of unfunded obligations (in thousand Baht)  440,407 444,250  |  |                                | 2018                               | 2017       |
| Tresent value of unfunded confluences  |  |                                |                                    | d Baht)    |
| Tresent value of unfunded confluences  | Propert value of unfunded obligations                  |                                | 440 407                            | 444.250    |
|  | Statement of financial position obligation             |                                | 440,407                            | 444,250    |

Movement in the present value of defined benefit obligations:

|   | Notes         | 2018<br>(in thousand              | 2017<br>d Baht)                       |
|---|---------------|-----------------------------------|---------------------------------------|
| At 1 January  |               | 444,250                           | 409,925                               |
| Include in profit or loss: Current service cost Interest on obligation    | 32            | 31,975<br>11,255<br><b>43,230</b> | 30,885<br>11,354<br><b>42,239</b>     |
| Include in other comprehensive income<br>Actuarial gain                   |               | (24,096)                          | (2,490)                               |
| Other<br>Benefit paid   | -             | (22,977)                          | (5,424)                               |
| At 31 December  | =             | 440,407                           | 444,250                               |
| Actuarial gain recognised in other comprehensive income                   | arising from: |                                   |                                       |
|   |               | 2018<br>(in thousan               | 2017<br>d Baht)                       |
| Demographic assumptions Financial assumptions Experience adjustment Total | -<br>-        | (14,848)<br>(9,248)<br>(24,096)   | 6,711<br>9,621<br>(18,822)<br>(2,490) |

### Actuarial assumptions

The following were the principal actuarial assumptions at the reporting date (expressed as weighted averages):

|                          | 2018       | 2017       |
|--------------------------|------------|------------|
| Discount rate (%)        | 2.9        | 2.6        |
| Future salary growth (%) | 4.0 - 10.0 | 4.0 - 10.0 |
| Retirement age (years)   | 55 - 60    | 55 - 60    |
| Employee turnover        | 3.0 - 20.0 | 3.0 - 20.0 |

Assumptions regarding future mortality are based on published statistics and Thailand Mortality Ordinary 2017.

### Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below:

|                      |             | 20         | 18          |            |             | 20         | )17         |            |
|----------------------|-------------|------------|-------------|------------|-------------|------------|-------------|------------|
|                      |             | Defined    |             | Defined    |             | Defined    |             | Defined    |
|                      |             | benefit    |             | benefit    |             | benefit    |             | benefit    |
|                      | Change      | obligation | Change      | obligation | Change      | obligation | Change      | obligation |
|                      | in variable | increase   |
|                      | (%)         | (decrease) | (%)         | (decrease) | (%)         | (decrease) | (%)         | (decrease) |
|                      |             |            |             | (in thous  | and Baht)   |            |             |            |
| Discount rate        | +1          | (44,897)   | -1          | 52,294     | +1          | (45,091)   | -1          | 52,693     |
| Future salary growth | +1          | 40,510     | -1          | (35,354)   | +1          | 40,760     | -1          | (35,523)   |

Although the analysis does not take account of the full distribution of cash flows expected under the plan, it does provide an approximation of the sensitivity of the assumptions shown.

### 22 Other liabilities

|                         | 2018       | 2017      |
|-------------------------|------------|-----------|
|                         | (in thouse | and Baht) |
| Other accounts payable  | 5,616,091  | 4,934,990 |
| Unearned income         | 290,452    | 263,724   |
| Withholding tax payable | 33,948     | 31,148    |
| VAT payable             | 13,781     | 18,456    |
| Others                  | 179,140    | 148,038   |
| Total                   | 6,133,412  | 5,396,356 |

### 23 Commitments and contingent liabilities

### (a) Lease and service agreement

At 31 December 2018 and 2017, the Branch had 2 years and 3 years lease and service agreements in respect of new office premises and utilities. Under the terms of the above agreements, the Branch has committed to pay annual rental and service fees as follows:

|                                      | 2018        | 2017  |
|--------------------------------------|-------------|-------|
|                                      | (in million | Baht) |
| Within one year                      | 207         | 213   |
| After one year but within five years | 350         | 612   |
| Total                                | 557         | 825   |

### (b) Commitments and contingent liabilities were as follows:

|  | 2018<br>(in thousan | 2017<br>d Baht) |
|--|---------------------|-----------------|
| Guarantees of loans                      | 2,116,522           | 2,204,767       |
| Liabilities under unmatured import bills | 1,014,380           | 454,184         |
| Letters of credit                        | 771,939             | 354,035         |
| Other contingencies                      |                     |                 |
| - Undrawn committed line                 | 226,099,390         | 192,408,129     |
| - Other guarantees                       | 4,056,855           | 9,446,387       |
| - Others                                 | 1,509,527           | 2,080,880       |
| Total                                    | 235,568,613         | 206,948,382     |

### 24 Related parties

For the purposes of these financial statements, parties are considered to be related to the Branch if the Branch has the ability, directly or indirectly, to control or jointly control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Branch and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

Relationships with key management personnel and other related parties were as follows:

|   | Country of incorporation/   |  |
|---|-----------------------------|--|
| Name of entities                          | nationality                 | Nature of relationships  |
| Key management personnel                  | Thai / Foreigners           | Persons having authority and responsibility for<br>planning, directing and controlling the<br>activities of the Branch, directly or indirectly<br>including any director (whether executive or<br>otherwise) of the Branch |
| Citigroup Inc.                            | United States of<br>America | Ultimate parent of the Group   |
| Citibank Oversea Investment Corporation   | United States of<br>America | Parent, 99.99 % shareholding of subsidiaries in Thailand, and subsidiary of Citigroup Inc.   |
| Citibank, N.A. New York                   | United States of<br>America | Head office of the Branch  |
| Citicorp Securities (Thailand) Limited    | Thailand                    | The same major shareholder which is Citibank Overseas Investment Corporation   |
| Citicorp Leasing (Thailand) Limited       | Thailand                    | The same major shareholder which is Citibank Overseas Investment Corporation   |
| Citi Consumer Products (Thailand) Limited | Thailand                    | The same major shareholder which is Citibank Overseas Investment Corporation   |
| Citigroup Global Markets Limited          | United Kingdom              | Subsidiaries of Citigroup Inc.   |
| Citigroup Global Markets Inc.             | United States of America    | Subsidiaries of Citigroup Inc.   |
| Citibank, N.A. Hong Kong                  | Hong Kong                   | Subsidiaries of Citigroup Inc.   |
| Citi (Nominees) Limited                   | United States of America    | Subsidiaries of Citigroup Inc.   |
| Citibank, N.A. Singapore                  | Singapore                   | Subsidiaries of Citigroup Inc.   |
| Citicorp Investment Bank Singapore        | Singapore                   | Subsidiaries of Citigroup Inc.   |
| Citibank, N.A. Tokyo Branch               | Japan                       | Subsidiaries of Citigroup Inc.   |
| Citibank, BHD. Kuala Lumpur               | Malaysia                    | Subsidiaries of Citigroup Inc.   |

|                                | <b>Country of</b> |                                |
|--------------------------------|-------------------|--------------------------------|
|                                | incorporation/    |                                |
| Name of entities               | nationality       | Nature of relationships        |
| Citibank Europe Plc Ireland    | Ireland           | Subsidiaries of Citigroup Inc. |
| Citibank, N.A. London          | United Kingdom    | Subsidiaries of Citigroup Inc. |
| Citigroup Technology           | United States of  | Subsidiaries of Citigroup Inc. |
| Inc. (CTI)                     | America           |                                |
| Citibank Taiwan Limited        | Taiwan            | Subsidiaries of Citigroup Inc. |
| Citigroup Global Markets       | Hong Kong         | Subsidiaries of Citigroup Inc. |
| Hong Kong                      |                   |                                |
| N.C.B. Trust Limited           | United States of  | Subsidiaries of Citigroup Inc. |
|                                | America           |                                |
| Citibank Korea Inc.            | Korea             | Subsidiaries of Citigroup Inc. |
| Citibank, N.A. Philippines     | Philippines       | Subsidiaries of Citigroup Inc. |
| Citibank Europe Plc            | Luxembourg        | Subsidiaries of Citigroup Inc. |
| Luxembourg                     |                   |                                |
| Citibank Dublin-Ireland        | Ireland           | Subsidiaries of Citigroup Inc. |
| Citibank Europe Plc - Paris    | France            | Subsidiaries of Citigroup Inc. |
| Citibank AG. Frankfurt         | Germany           | Subsidiaries of Citigroup Inc. |
| Citigroup Global Markets Japan | Japan             | Subsidiaries of Citigroup Inc. |
| Inc.                           |                   |                                |
| Citibank Nominees Singapore    | Singapore         | Subsidiaries of Citigroup Inc. |
| East Fourteen Limited          | United Kingdom    | Subsidiaries of Citigroup Inc. |
| Citibank Finance Limited       | Singapore         | Subsidiaries of Citigroup Inc. |
| (Singapore)                    |                   |                                |

The pricing policies for transactions with related parties are explained further below:

| Transactions                    | Pricing policies           |
|---------------------------------|----------------------------|
| Income                          |                            |
| Interest income                 | Market rate                |
| Fees and service income         | Market rate                |
| Expense                         |                            |
| Interest expense                | Market rate                |
| Fees and service expenses       | Contractually agreed price |
| Intragroup charges              | Contractually agreed price |
| Premises and equipment expenses | Contractually agreed price |

Significant transactions for the years ended 31 December with related parties were as follows:

|                                     | 2018<br>(in thousand | 2017<br>! <i>Baht</i> ) |
|-------------------------------------|----------------------|-------------------------|
| Related companies                   | `                    | •                       |
| Interest income                     |                      |                         |
| Citibank Taiwan Limited             | 253,851              | 117,012                 |
| Citicorp Investment Bank Singapore  | 240,069              | 102,398                 |
| Citibank, N.A. New York             | 60,908               | 7,552                   |
| Citicorp Leasing (Thailand) Limited | 42,991               | 52,972                  |
| Others                              | 2,659                | 2,972                   |
| Total                               | 600,478              | 282,906                 |

| Fees and service income           Citi Consumer Products (Thailand) Limited         85,650         123,454           Citicorp Leasing (Thailand) Limited         72,695         85,895           Citibank Europe Plc Ireland         40,536         79,759           Citibank Nominees Singapore         28,969         39,688           N.C.B. Trust Limited         25,001         26,654           Others         108,954         99,021           Total         361,805         454,471           Interest expense           Citibank, N.A. Hong Kong         100,540         1,153           Others         44,699         38,726           Total         145,239         39,879           Fees and services expenses           Citibank, N.A. Singapore         560,945         422,312           Citi Consumer Products (Thailand) Limited         265,995         205,228           Citibank, N.A. Hong Kong         109,511         89,314           Others         31,967         56,894           Total         968,418         773,748           Intragroup charges           Others         851,660         913,587           Premises and equipment expenses  |                                       | 2018<br>(in thousa | 2017<br>and Baht) |
|---|---------------------------------------|--------------------|-------------------|
| Citicorp Leasing (Thailand) Limited         72,695         85,895           Citibank Europe Plc Ireland         40,536         79,759           Citibank Nominees Singapore         28,969         39,688           N.C.B. Trust Limited         25,001         26,654           Others         108,954         99,021           Total         361,805         454,471           Interest expense           Citibank, N.A. Hong Kong         100,540         1,153           Others         44,699         38,726           Total         145,239         39,879           Fees and services expenses           Citibank, N.A. Singapore         560,945         422,312           Citi Consumer Products (Thailand) Limited         265,995         205,228           Citibank, N.A. Hong Kong         109,511         89,314           Others         31,967         56,894           Total         968,418         773,748           Intragroup charges           Others         851,660         913,587           Premises and equipment expenses         Citigroup Technology Inc. (CTI)         116,550         82,148           Citigroup Technology Inc. (CTI)         116,550         82,148                           | Fees and service income               | 95 (50             | 102 454           |
| Citibank Europe Plc Ireland         40,536         79,759           Citibank Nominees Singapore         28,969         39,688           N.C.B. Trust Limited         25,001         26,654           Others         108,954         99,021           Total         361,805         454,471           Interest expense           Citibank, N.A. Hong Kong         100,540         1,153           Others         44,699         38,726           Total         145,239         39,879           Fees and services expenses           Citibank, N.A. Singapore         560,945         422,312           Citi Consumer Products (Thailand) Limited         265,995         205,228           Citibank, N.A. Hong Kong         109,511         89,314           Others         31,967         56,894           Total         968,418         773,748           Intragroup charges           Others         851,660         913,587           Premises and equipment expenses           Citibank Finance Limited (Singapore)         418,111         367,932           Citigroup Technology Inc. (CTI)         116,550         82,148           Citibank, N.A. Singapore         70,747 <t< td=""><td></td><td></td><td>•</td></t<> |                                       |                    | •                 |
| Citibank Nominees Singapore         28,969         39,688           N.C.B. Trust Limited         25,001         26,654           Others         108,954         99,021           Total         361,805         454,471           Interest expense           Citibank, N.A. Hong Kong         100,540         1,153           Others         44,699         38,726           Total         145,239         39,879           Fees and services expenses           Citibank, N.A. Singapore         560,945         422,312           Citi Consumer Products (Thailand) Limited         265,995         205,228           Citibank, N.A. Hong Kong         109,511         89,314           Others         31,967         56,894           Total         968,418         773,748           Intragroup charges           Others         851,660         913,587           Premises and equipment expenses           Citibank Finance Limited (Singapore)         418,111         367,932           Citigroup Technology Inc. (CTI)         116,550         82,148           Citibank, N.A. Singapore         70,747         75,022           Others         5,609         98,679  <   |                                       | ,                  | ,                 |
| N.C.B. Trust Limited       25,001       26,654         Others       108,954       99,021         Total       361,805       454,471         Interest expense       361,805       454,471         Interest expense       100,540       1,153         Others       44,699       38,726         Total       145,239       39,879         Fees and services expenses       2       422,312         Citibank, N.A. Singapore       560,945       422,312         Citi Consumer Products (Thailand) Limited       265,995       205,228         Citibank, N.A. Hong Kong       109,511       89,314         Others       31,967       56,894         Total       968,418       773,748         Intragroup charges       851,660       913,587         Premises and equipment expenses       851,660       913,587         Citibank Finance Limited (Singapore)       418,111       367,932         Citigroup Technology Inc. (CTI)       116,550       82,148         Citibank, N.A. Singapore       70,747       75,022         Others       5,609       98,679   |                                       | ,                  | -                 |
| Others         108,954         99,021           Total         361,805         454,471           Interest expense         361,805         454,471           Interest expense         100,540         1,153           Others         44,699         38,726           Total         145,239         39,879           Fees and services expenses         2         2           Citibank, N.A. Singapore         560,945         422,312           Citi Consumer Products (Thailand) Limited         265,995         205,228           Citibank, N.A. Hong Kong         109,511         89,314           Others         31,967         56,894           Total         968,418         773,748           Intragroup charges         851,660         913,587           Premises and equipment expenses         Citibank Finance Limited (Singapore)         418,111         367,932           Citigroup Technology Inc. (CTI)         116,550         82,148           Citibank, N.A. Singapore         70,747         75,022           Others         5,609         98,679  |                                       | ,                  | •                 |
| Total         361,805         454,471           Interest expense         361,805         454,471           Citibank, N.A. Hong Kong         100,540         1,153           Others         44,699         38,726           Total         145,239         39,879           Fees and services expenses           Citibank, N.A. Singapore         560,945         422,312           Citi Consumer Products (Thailand) Limited         265,995         205,228           Citibank, N.A. Hong Kong         109,511         89,314           Others         31,967         56,894           Total         968,418         773,748           Intragroup charges         851,660         913,587           Premises and equipment expenses         2         418,111         367,932           Citigroup Technology Inc. (CTI)         116,550         82,148           Citigroup Technology Inc. (CTI)         116,550         82,148           Citibank, N.A. Singapore         70,747         75,022           Others         5,609         98,679  |                                       | -                  | •                 |
| Interest expense         Citibank, N.A. Hong Kong       100,540       1,153         Others       44,699       38,726         Total       145,239       39,879         Fees and services expenses         Citibank, N.A. Singapore       560,945       422,312         Citi Consumer Products (Thailand) Limited       265,995       205,228         Citibank, N.A. Hong Kong       109,511       89,314         Others       31,967       56,894         Total       968,418       773,748         Intragroup charges       851,660       913,587         Premises and equipment expenses       2         Citibank Finance Limited (Singapore)       418,111       367,932         Citigroup Technology Inc. (CTI)       116,550       82,148         Citibank, N.A. Singapore       70,747       75,022         Others       5,609       98,679  |                                       |                    |                   |
| Citibank, N.A. Hong Kong       100,540       1,153         Others       44,699       38,726         Total       145,239       39,879         Fees and services expenses       2       422,312         Citibank, N.A. Singapore       560,945       422,312         Citi Consumer Products (Thailand) Limited       265,995       205,228         Citibank, N.A. Hong Kong       109,511       89,314         Others       31,967       56,894         Total       968,418       773,748         Intragroup charges       851,660       913,587         Premises and equipment expenses       851,660       913,587         Citibank Finance Limited (Singapore)       418,111       367,932         Citigroup Technology Inc. (CTI)       116,550       82,148         Citibank, N.A. Singapore       70,747       75,022         Others       5,609       98,679   | Total                                 | 301,805            | 454,4/1           |
| Others         44,699         38,726           Total         145,239         39,879           Fees and services expenses         Citibank, N.A. Singapore         560,945         422,312           Citi Consumer Products (Thailand) Limited         265,995         205,228           Citibank, N.A. Hong Kong         109,511         89,314           Others         31,967         56,894           Total         968,418         773,748           Intragroup charges         851,660         913,587           Premises and equipment expenses         418,111         367,932           Citigroup Technology Inc. (CTI)         116,550         82,148           Citibank, N.A. Singapore         70,747         75,022           Others         5,609         98,679   | Interest expense                      |                    |                   |
| Total         145,239         39,879           Fees and services expenses         Citibank, N.A. Singapore         560,945         422,312           Citi Consumer Products (Thailand) Limited         265,995         205,228           Citibank, N.A. Hong Kong         109,511         89,314           Others         31,967         56,894           Total         968,418         773,748           Intragroup charges         851,660         913,587           Premises and equipment expenses         418,111         367,932           Citibank Finance Limited (Singapore)         418,111         367,932           Citigroup Technology Inc. (CTI)         116,550         82,148           Citibank, N.A. Singapore         70,747         75,022           Others         5,609         98,679   | Citibank, Ñ.A. Hong Kong              | ,                  | ,                 |
| Fees and services expenses           Citibank, N.A. Singapore         560,945         422,312           Citi Consumer Products (Thailand) Limited         265,995         205,228           Citibank, N.A. Hong Kong         109,511         89,314           Others         31,967         56,894           Total         968,418         773,748           Intragroup charges         851,660         913,587           Premises and equipment expenses         2           Citibank Finance Limited (Singapore)         418,111         367,932           Citigroup Technology Inc. (CTI)         116,550         82,148           Citibank, N.A. Singapore         70,747         75,022           Others         5,609         98,679  | Others                                |                    |                   |
| Citibank, N.A. Singapore       560,945       422,312         Citi Consumer Products (Thailand) Limited       265,995       205,228         Citibank, N.A. Hong Kong       109,511       89,314         Others       31,967       56,894         Total       968,418       773,748         Intragroup charges       851,660       913,587         Premises and equipment expenses       205,228       418,111       367,932         Citibank Finance Limited (Singapore)       418,111       367,932       367,932         Citigroup Technology Inc. (CTI)       116,550       82,148         Citibank, N.A. Singapore       70,747       75,022         Others       5,609       98,679   | Total                                 | 145,239            | 39,879            |
| Citibank, N.A. Singapore       560,945       422,312         Citi Consumer Products (Thailand) Limited       265,995       205,228         Citibank, N.A. Hong Kong       109,511       89,314         Others       31,967       56,894         Total       968,418       773,748         Intragroup charges       851,660       913,587         Premises and equipment expenses       205,228       418,111       367,932         Citibank Finance Limited (Singapore)       418,111       367,932       367,932         Citigroup Technology Inc. (CTI)       116,550       82,148         Citibank, N.A. Singapore       70,747       75,022         Others       5,609       98,679   | Fees and services expenses            |                    |                   |
| Citi Consumer Products (Thailand) Limited       265,995       205,228         Citibank, N.A. Hong Kong       109,511       89,314         Others       31,967       56,894         Total       968,418       773,748         Intragroup charges       851,660       913,587         Premises and equipment expenses       205,228         Citibank Finance Limited (Singapore)       418,111       367,932         Citigroup Technology Inc. (CTI)       116,550       82,148         Citibank, N.A. Singapore       70,747       75,022         Others       5,609       98,679  |                                       | 560,945            | 422,312           |
| Citibank, N.A. Hong Kong       109,511       89,314         Others       31,967       56,894         Total       968,418       773,748         Intragroup charges       851,660       913,587         Premises and equipment expenses       Citibank Finance Limited (Singapore)       418,111       367,932         Citigroup Technology Inc. (CTI)       116,550       82,148         Citibank, N.A. Singapore       70,747       75,022         Others       5,609       98,679  |                                       | 265,995            | 205,228           |
| Total         968,418         773,748           Intragroup charges         851,660         913,587           Premises and equipment expenses         2           Citibank Finance Limited (Singapore)         418,111         367,932           Citigroup Technology Inc. (CTI)         116,550         82,148           Citibank, N.A. Singapore         70,747         75,022           Others         5,609         98,679   | · · · · · · · · · · · · · · · · · · · | 109,511            | 89,314            |
| Intragroup charges         851,660         913,587           Premises and equipment expenses         2           Citibank Finance Limited (Singapore)         418,111         367,932           Citigroup Technology Inc. (CTI)         116,550         82,148           Citibank, N.A. Singapore         70,747         75,022           Others         5,609         98,679   | ,                                     | 31,967             |                   |
| Others         851,660         913,587           Premises and equipment expenses           Citibank Finance Limited (Singapore)         418,111         367,932           Citigroup Technology Inc. (CTI)         116,550         82,148           Citibank, N.A. Singapore         70,747         75,022           Others         5,609         98,679   | Total                                 | 968,418            | 773,748           |
| Others         851,660         913,587           Premises and equipment expenses         5           Citibank Finance Limited (Singapore)         418,111         367,932           Citigroup Technology Inc. (CTI)         116,550         82,148           Citibank, N.A. Singapore         70,747         75,022           Others         5,609         98,679   | Intragroup charges                    |                    |                   |
| Citibank Finance Limited (Singapore)       418,111       367,932         Citigroup Technology Inc. (CTI)       116,550       82,148         Citibank, N.A. Singapore       70,747       75,022         Others       5,609       98,679  |                                       | 851,660            | 913,587           |
| Citibank Finance Limited (Singapore)       418,111       367,932         Citigroup Technology Inc. (CTI)       116,550       82,148         Citibank, N.A. Singapore       70,747       75,022         Others       5,609       98,679  | Premises and equipment expenses       |                    |                   |
| Citigroup Technology Inc. (CTI)       116,550       82,148         Citibank, N.A. Singapore       70,747       75,022         Others       5,609       98,679   |                                       | 418,111            | 367,932           |
| Citibank, N.A. Singapore       70,747       75,022         Others       5,609       98,679  |                                       | _                  | ,                 |
| Others <u>5,609</u> <u>98,679</u>   |                                       |                    |                   |
| Total 623,781   |                                       |                    |                   |
|   | Total                                 | 611,017            | 623,781           |

The above fees and service expenses, intragroup charges and other expenses include the charges relating to the services provided by the head office and other related entities.

| 2018       | 2017        |
|------------|-------------|
| (in thousa | nd Baht)    |
| 4,523,732  | 3,796,008   |
|            | (in thousar |

### Key management personnel compensation

The Branch's directors and management levels from manager or vice president upwards including other equivalent positions shall not be entitled to any other benefits than the normal benefits, for instance, salaries, directors' bonuses, post-employment benefits and share based payments of a company in the group of its major shareholder as follows:

|                                       | 2018        | 2017     |
|---------------------------------------|-------------|----------|
|                                       | (in thousan | nd Baht) |
| Key management personnel compensation |             |          |
| Short-term employee benefits          | 144,976     | 177,464  |
| Post-employment benefits              | 2,298       | 3,052    |
| Other long-term benefits              | 12,480      | 6,360    |
| Total                                 | 159,754     | 186,876  |

Significant balances as at 31 December 2018 and 2017 with related parties were as follows:

|  | 2018 201<br>(in thousand Baht) |            |  |
|--|--------------------------------|------------|--|
| Assets Loans to customers and accrued interest receivables and interbank |                                |            |  |
| and money market items, net  |                                |            |  |
| Citibank Taiwan Limited  | 12,991,748                     | 22,434,350 |  |
| Citicorp Investment Bank Singapore                                       | 6,767,838                      |            |  |
| Citicorp Leasing (Thailand) Limited                                      | 1,324,863                      | 2,311,785  |  |
| Others   | 1,329                          | 1,334      |  |
| Total  | 21,085,778                     | 24,747,469 |  |
| Derivative assets  |                                |            |  |
| Citibank, N.A. New York  | 1,653,957                      | 835,635    |  |
| Citibank, N.A. London  | 459,894                        | 537,067    |  |
| Citigroup Global Markets Limited   | 421,368                        | 544,837    |  |
| Citibank, N.A. Singapore   | 216,580                        | 868,157    |  |
| Citicorp Investment Bank Singapore                                       | 152,672                        | _          |  |
| Citicorp Leasing (Thailand) Limited                                      | 17,719                         | 122,902    |  |
| Citibank, N.A. Tokyo Branch  | 16,901                         | 54,091     |  |
| Citigroup Global Markets Japan Inc.                                      | 3,050                          | 27,661     |  |
| Others   | 7,651                          | 5,082_     |  |
| Total  | 2,949,792                      | 2,995,432  |  |
| Other assets   |                                |            |  |
| Citigroup Global Markets Inc.  | 366,614                        | -          |  |
| Others   | 33,990                         | 18,293     |  |
| Total _  | 400,604                        | 18,293     |  |
| Liabilities  |                                |            |  |
| Deposits and interbank and money market items                            |                                |            |  |
| Citicorp Leasing (Thailand) Limited                                      | 2,081,513                      | 410,147    |  |
| Citicorp Securities (Thailand) Limited                                   | 1,310,700                      | 1,161,396  |  |
| Citibank Europe Plc Ireland  | 201,900                        | 23,703     |  |
| Citigroup Global Markets Inc.  | 199,615                        | 115,456    |  |
| Citi Consumer Products (Thailand) Limited                                | 187,749                        | 327,054    |  |
| Citicorp Investment Bank Singapore                                       | 139,356                        | 111        |  |
| N.C.B. Trust Limited   | 78,779                         | 334,134    |  |
| Citigroup Global Markets Limited   | 78,570<br>62,571               | 153,569    |  |
| Citigroup Inc.   | 47,534                         | 47,534     |  |
| Citigroup Inc.<br>Citibank, BHD. Kuala Lumpur                            | 39,135                         | 66,233     |  |
| Citibank Europe Plc - Luxembourg   | 3,658                          | 94,893     |  |
| Citibank Europe Plc - Paris  | 1,630                          | 73,334     |  |
| Citibank Dublin-Ireland  | -                              | 77,616     |  |
| Citibank AG. Frankfurt   | _                              | 74,565     |  |
| Others   | 52,289                         | 54,524     |  |
| Total  | 4,484,999                      | 3,014,269  |  |
| Derivative liabilities   |                                |            |  |
| Citibank, N.A. New York  | 1,816,431                      | 1,028,741  |  |
| Citigroup Global Markets Limited   | 736,036                        | 783,796    |  |
| Citibank, N.A. Singapore   | 342,482                        | 1,933,749  |  |
| Citibank, N.A. London  | 331,343                        | 269,005    |  |
| Citicorp Leasing (Thailand) Limited                                      | 28,063                         | 7          |  |
| Others   | 32,984                         | 5,599_     |  |
| Total  | 3,287,339                      | 4,020,897  |  |

|  | 2018 2017<br>(in thousand Baht) |                          |  |
|--|---------------------------------|--------------------------|--|
| Accrued expense                                    |                                 |                          |  |
| Others   | 5,868                           | 4,692                    |  |
| Other liabilities                                  |                                 | #4.0F0                   |  |
| Citigroup Global Markets Inc.                      | 332,208                         | 51,279<br>47,802         |  |
| Citigroup Inc. Others                              | 41,056<br>19,035                | 24,761                   |  |
| Total  | 392,299                         | 123,842                  |  |
| Balances of inter-office accounts with head office |                                 |                          |  |
| and other branches of same juristic person         |                                 |                          |  |
| Citibank, N.A. Hong Kong                           | 6,258,914                       | (64,551)                 |  |
| Citibank, N.A. New York                            | (6,141,014)                     | 1,538,462                |  |
| Citi (Nominees) Limited                            | 141,581                         | 110,799                  |  |
| Citibank Nominees Singapore                        | 119,722                         | 67,028                   |  |
| Citibank Dublin-Ireland                            | 53,376                          | -                        |  |
| Citibank, N.A. Tokyo Branch                        | 38,539                          | 84,019                   |  |
| Citibank, N.A. London                              | (29,516)                        | 136,607                  |  |
| Citibank, N.A. Philippines                         | (535)                           | 199,520                  |  |
| N.C.B. Trust Limited                               | -                               | 87,739                   |  |
| Others   | (24,119)                        | 30,682                   |  |
| Total  | 416,948                         | 2,190,305                |  |
| Commitments  |                                 |                          |  |
| Citibank, N.A. Singapore                           | 170,847,470                     | 1,300,548,865            |  |
| Citibank, N.A. London                              | 68,615,761                      | 47,023,515               |  |
| Citigroup Global Markets Limited                   | 61,884,739                      | 75,450,407               |  |
| Citicorp Investment Bank Singapore                 | 15,262,429                      | 163,405                  |  |
| Citibank, N.A. Hong Kong                           | 2,721,138                       | 212,504                  |  |
| Citicorp Leasing (Thailand) Limited                | 2,130,827                       | 2,227,954<br>118,848,400 |  |
| Citibank, N.A. New York                            | <del>-</del>                    | 2,305,934                |  |
| Citibank, N.A. Tokyo Branch Citibank Korea Inc.    | -                               | 733,401                  |  |
| Citigroup Global Markets Japan Inc.                | _                               | 406,200                  |  |
| Citi (Nominees) Limited                            | _                               | 132,737                  |  |
| East Fourteen Limited                              | -                               | 131,876                  |  |
| Citibank Europe Plc Ireland                        | _                               | 58,573                   |  |
| Others   | -                               | 79,503                   |  |
| Total  | 321,462,364                     | 1,548,323,274            |  |

As at 31 December 2018, loans to related parties were due to mature on 28 June 2021 and 29 July 2021 (2017: 29 July 2019 and 28 September 2020) and carried interest at 2.43% - 2.90% per annum (2017: 1.44% - 2.40% per annum).

Commitments to related parties comprise the notional amounts of derivatives assets and liabilities disclosed under note 8.

As at 31 December 2018, commitments with related parties were due to mature on 2 January 2019 - 20 January 2049 (2017:2 January 2018 - 20 January 2049).

### Significant agreements with related parties

### (a) Operational support service agreements

The Branch entered into a service agreement with related companies. Under the terms of the agreement, the Branch provides the related party several services including technological support, financial control, staff training, quality assurance, compliance and others. The agreement is openended. However, it can be terminated by either party by giving at least three months prior written notice to the other party. For the year ended 31 December 2018, the Branch earned service fees of Baht 153.3 million (2017: Baht 214.9 million).

### (b) Collection service agreement

The Branch entered into a collection service agreement with related companies. Under these agreements which is annually renewed, the Branch has collection service expenses for the year ended 31 December 2018 of Baht 266.0 million (2017: Baht 205.2 million).

### 25 The financial position and results of operations classified by domestic and foreign business

The Branch does not present the financial position and results of operations classified by domestic and foreign business in the financial statements since the Branch is engaged in only one domestic business in Thailand.

### 26 Interest income

27

|                                  | 2018        | 2017      |
|----------------------------------|-------------|-----------|
|                                  | (in thousan | d Baht)   |
| Interbank and money market items | 842,266     | 654,762   |
| Investment in debt securities    | 871,873     | 874,876   |
| Loans to customers               | 8,708,255   | 7,971,890 |
| Total                            | 10,422,394  | 9,501,528 |
| Interest expense                 |             |           |

|   | 2018        | 2017      |
|---|-------------|-----------|
|   | (in thousan | d Baht)   |
| Deposits                                  | 406,451     | 374,036   |
| Interbank and money market items          | 170,846     | 77,578    |
| Contribution to Deposit Protection Agency | 599,909     | 601,814   |
| Total                                     | 1,177,206   | 1,053,428 |

| 20 | TAT 4 | C    | 1   | •        | •      |
|----|-------|------|-----|----------|--------|
| 28 | Net   | tees | and | service  | income |
| -0 | 1100  | 1000 | *** | DOL TACO |        |

|    |  | 2018         | 2017      |
|----|--|--------------|-----------|
|    |  | (in thousand |           |
|    | Fees and service income                                  | (            | ,         |
|    | - Acceptances, aval and guarantees                       | 179,443      | 196,836   |
|    | - Credit card, ATM and others                            | 3,377,867    | 3,011,709 |
|    | - Others   | 2,014,235    | 2,057,043 |
|    | Total  | 5,571,545    | 5,265,588 |
|    |  |              |           |
|    | Fees and service expense                                 |              |           |
|    | - Fees from related parties                              | 968,418      | 773,748   |
|    | - Others   | 1,145,427    | 957,055   |
|    | Total  | 2,113,845    | 1,730,803 |
|    | Net  | 3,457,700    | 3,534,785 |
| 20 | Not going on tradings and foreign evaluance transaction  | ma           |           |
| 29 | Net gains on tradings and foreign exchange transaction   | 115          |           |
|    |  | 2018         | 2017      |
|    |  | (in thousa   | nd Baht)  |
|    | Gains on trading and foreign exchange transactions       |              |           |
|    | - Foreign exchange currency and foreign currency related |              |           |
|    | derivatives  | 2,615,603    | 2,235,351 |
|    | - Interest rate related derivatives                      | 158,342      | 243,197   |
|    | - Others   | (23,270)     | 135,610   |
|    | Total  | 2,750,675    | 2,614,158 |
| 30 | Net gains from investments                               |              |           |
| 30 | Net gams from investments                                |              |           |
|    |  | 2018         | 2017      |
|    |  | (in thousa   | nd Baht)  |
|    | Gain from sale of available for sale investment          | 54,907       | 159,807   |
|    | Impairment on general investment                         | (11)         | (36)      |
|    | Total  | 54,896       | 159,771   |
| 31 | Bad debts, allowance for doubtful accounts and impai     | rment loss   |           |
|    | -<br>-   |              | 2017      |
|    |  | 2018         | 2017      |
|    |  | (in thousa   | па Бат)   |
|    | Interbank and money market items                         | 203,724      | 68,792    |
|    | Loans to customers                                       | 2,206,003    | 1,897,417 |
|    | Loss on troubled debt restructuring                      | 199,123      | 142,098   |
|    | Total  | 2,608,850    | 2,108,307 |
|    |  | =            |           |

### 32 Employee expenses

|  | Note | 2018         | 2017      |
|--|------|--------------|-----------|
|  |      | (in thousand | l Baht)   |
| Wages, salaries and bonus                            |      | 1,725,149    | 1,656,662 |
| Post employment benefit - defined benefit plans      | 21   | 43,230       | 42,239    |
| Post employment benefit - defined contribution plans |      | 135,745      | 128,987   |
| Others   |      | 578,368      | 567,655   |
| Total  |      | 2,482,492    | 2,395,543 |

The defined contribution plan comprises a provident fund established by the Branch for its employees. Membership to the fund is on a voluntary basis. Contributions are made monthly by the employees at rates ranging from 3% to 15% of their basic salaries and by the Branch at rates ranging from 3% to 10% of the employees' basic salaries. The provident fund is registered with the Ministry of Finance as a juristic entity and is managed by a licensed Fund Manager.

### 33 Other expenses

|  | 2018        | 2017      |
|--|-------------|-----------|
|  | (in thousan | ed Baht)  |
| Sales and marketing expenses               | 2,243,345   | 2,092,566 |
| Amortisation for acquisition cost of loans | 452,991     | 285,088   |
| Others                                     | 398,488     | 378,741   |
| Total                                      | 3,094,824   | 2,756,395 |

### 34 Income tax

### Income tax recognised in profit or loss

|   | Note | 2018<br>(in thousand           | 2017<br>d Baht)              |
|---|------|--------------------------------|------------------------------|
| Current tax Current year Over provided in prior year  | _    | 1,221,485<br>(51)<br>1,221,434 | 1,240,022<br>-<br>1,240,022  |
| Deferred tax Movements in temporary differences Total | 16 _ | (18,205)<br>1,203,229          | (45,516)<br><b>1,194,506</b> |

### Income tax recognised in other comprehensive income

|                    | Before tax | 2018<br>Tax<br>(expense)<br>benefit | Net of tax | Before<br>Tax | 2017<br>Tax<br>(expense)<br>benefit | Net of tax |
|--------------------|------------|-------------------------------------|------------|---------------|-------------------------------------|------------|
|                    |            |                                     | (in thouse | ınd Baht)     |                                     |            |
| Available-for-sale |            |                                     |            |               |                                     |            |
| investments        | (110,051)  | 22,010                              | (88,041)   | 261,103       | (52,221)                            | 208,882    |
| Actuarial gains    | 24,096     | (4,819)                             | 19,277     | 2,490         | (498)                               | 1,992      |
| Total              | (85,955)   | 17,191                              | (68,764)   | 263,593       | (52,719)                            | 210,874    |

### Reconciliation of effective tax rate

|  |      | 2018         | 2017 |              |
|--|------|--------------|------|--------------|
|  | Rate | (in thousand | Rate | (in thousand |
|  | (%)  | Baht)        | (%)  | Baht)        |
| Profit before tax                              |      | 5,726,567    |      | 5,691,684    |
| Income tax using the Thai corporation tax rate | 20.0 | 1,145,314    | 20.0 | 1,138,337    |
| Expenses not deductible for tax purposes       | 0.9  | 53,861       | 0.9  | 51,208       |
| Over provided in prior year                    | -    | (51)         | -    | -            |
| Others   | 0.1  | 4,105        | 0.1  | 4,961_       |
| Total  | 21.0 | 1,203,229    | 21.0 | 1,194,506    |

### 35 Events after the reporting period

On 4 April 2019, the Labour Protection Act was amended to include a requirement that an employee, who is terminated after having been employed by the same employer for an uninterrupted period of twenty years or more, receives severance payment of 400 days of wages at the most recent rate. The Branch will therefore amend their retirement plan in accordance with the Labour Protection Act in the second quarter of 2019. Management has assessed the impact of this change and concluded that there was no significant impact on the Branch's financial statements.

### 36 Reclassification of accounts

Certain accounts in the Statement of profit or loss and other comprehensive income and the Statement of cash flows for the year ended 31 December 2017 have been reclassified to conform to the presentation in the 2018 financial statements. The reclassifications were as follows:

|  | 2017   |  |  |
|--|--|--|--|
|  | Before reclassification  | Reclassification   | After reclassification   |
| Statement of profit or loss and other comprehensive income   |  | (in thousand Baht)   |  |
| Fees and service expenses  | 1,502,513  | 228,290  | 1,730,803  |
| Gains on trading and foreign exchange transactions Net gain from investments Employee expenses Premises and equipment expenses Intragroup charges Others | 2,476,447<br>297,482<br>2,582,991<br>709,872<br>747,602<br>3,477,313 | 137,711<br>(137,711)<br>(187,448)<br>514,091<br>165,985<br>(720,918) | 2,614,158<br>159,771<br>2,395,543<br>1,223,963<br>913,587<br>2,756,395 |
| Statement of cash flows Net gain from investments Unrealised loss (gain) on forward and derivatives contracts, net                                       | (297,482)<br>973,361   | 137,711<br>(137,711)   | (159,771)<br>835,650   |

The reclassifications have been made because, in the opinion of management, the new classifications are more appropriate to the Branch business.